

Supplementary Materials for the Year Ended March 31, 2012

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Investment Results of General Account Assets

1. Breakdown of Securities

(Millions of yen)

	As of March 31, 2010		As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total
Government bonds	1,865,968	50.3 %	1,677,931	45.4 %	1,973,768	48.4 %
Local government bonds	123,316	3.3	148,478	4.0	157,932	3.9
Corporate bonds	576,693	15.5	604,259	16.3	605,670	14.9
Public entity bonds	302,772	8.2	336,083	9.1	365,187	9.0
Stocks	473,218	12.8	352,641	9.5	353,248	8.7
Foreign securities	622,073	16.8	862,075	23.3	927,377	22.8
Foreign bonds	446,913	12.0	687,834	18.6	729,001	17.9
Foreign stocks and other securities	175,160	4.7	174,240	4.7	198,375	4.9
Other securities	49,562	1.3	54,359	1.5	57,940	1.4
Total	3,710,831	100.0	3,699,745	100.0	4,075,938	100.0

2. Securities by Contractual Maturity Dates

(Millions of yen)

	As of March 31, 2011						
	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years or having no maturity date	Total
Securities	160,936	188,380	358,494	291,269	545,283	2,155,381	3,699,745
Government bonds	52,542	40,615	109,561	19,205	144,407	1,311,599	1,677,931
Local government bonds	6,012	20,332	21,657	21,277	4,204	74,993	148,478
Corporate bonds	39,142	54,092	58,705	121,317	123,631	207,370	604,259
Stocks						352,641	352,641
Foreign securities	62,130	71,818	167,633	128,724	263,043	168,726	862,075
Foreign bonds	61,666	70,993	138,931	118,289	263,043	34,910	687,834
Foreign stocks and other securities	463	824	28,701	10,434	-	133,816	174,240
Other securities	1,108	1,523	936	745	9995	40,050	54,359
Money held in trust	-	-	-	-	-	-	-
Negotiable certificate of deposits	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-

(Millions of yen)

	As of March 31, 2012						
	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years or having no maturity date	Total
Securities	110,431	311,700	422,983	328,107	436,718	2,465,996	4,075,938
Government bonds	52,533	46,048	77,384	58,373	155,069	1,584,359	1,973,768
Local government bonds	4,170	31,121	29,247	8,448	1,103	83,840	157,932
Corporate bonds	23,105	58,058	95,151	126,956	72,621	229,777	605,670
Stocks						353,248	353,248
Foreign securities	28,888	176,190	220,288	133,880	195,926	172,204	927,377
Foreign bonds	28,640	175,165	168,974	130,943	195,926	29,351	729,001
Foreign stocks and other securities	247	1,024	51,314	2,936	-	142,852	198,375
Other securities	1,733	281	911	448	11,999	42,566	57,940
Money held in trust	-	-	-	-	-	-	-
Negotiable certificate of deposits	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-

3. Stocks by Industry

(Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
Fisheries, agriculture and forestry	-	- %	-	- %
Mining	516	0.1	457	0.1
Construction	7,509	2.1	7,418	2.1
Manufacturing				
Food products	33,559	9.5	41,430	11.7
Textiles and clothing	13,655	3.9	12,326	3.5
Pulp and paper	987	0.3	1,000	0.3
Chemicals	34,618	9.8	32,912	9.3
Medical supplies	7,173	2.0	7,714	2.2
Oil and coal products	69	0.0	60	0.0
Rubber products	2,046	0.6	2,305	0.7
Glass and stone products	2,987	0.8	2,271	0.6
Iron and steel	11,095	3.1	6,120	1.7
Non-steel metals	2,221	0.6	1,591	0.5
Metal products	10,067	2.9	8,350	2.4
Machinery	30,025	8.5	26,548	7.5
Electric appliances	34,586	9.8	32,132	9.1
Transportation equipment	8,086	2.3	6,847	1.9
Precision instruments	884	0.3	1,061	0.3
Other products	5,610	1.6	4,124	1.2
Electric and gas utilities	33,255	9.4	28,175	8.0
Transportation, information and telecommunications				
Land transportation	37,632	10.7	40,060	11.3
Marine transportation	-	-	-	-
Air transportation	533	0.2	537	0.2
Warehouses and harbor transportation	62	0.0	64	0.0
Information and telecommunications	8,583	2.4	8,296	2.3
Commerce				
Wholesale	4,947	1.4	6,755	1.9
Retail	1,951	0.6	2,413	0.7
Finance and insurance				
Banking	15,818	4.5	14,992	4.2
Securities and commodity future trading	4,106	1.2	3,469	1.0
Insurance	26,022	7.4	37,927	10.7
Other financial services	3,168	0.9	3,554	1.0
Real estate	3,817	1.1	3,983	1.1
Services	7,040	2.0	8,340	2.4
Total	352,641	100.0	353,248	100.0

Note: Industry categories above are based on classification by Securities Identification Code Committee.

4. Loans

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012
Policy loans	71,479	70,164
Policyholder loans	64,814	64,035
Premium loans	6,664	6,128
Ordinary loans	1,072,383	969,199
[Loans to non-residents]	[1,865]	[1,300]
Loans to corporations	717,187	644,769
[Loans to domestic corporations]	[717,187]	[644,769]
Loans to government, government-related organizations and international organizations	2,303	1,623
Loans to local governments and public entities	13,933	12,551
Mortgage loans	199,613	182,762
Consumer loans	90,569	80,775
Others	48,777	46,717
Total	1,143,863	1,039,363

5. Loans by Contractual Maturity Dates

(Millions of yen)

	As of March 31, 2011						Total
	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years or having no maturity dates	
Floating-rate loans	48,553	46,927	22,966	18,947	30,466	112,352	280,214
Fixed-rate loans	79,712	136,353	151,477	179,345	143,557	101,722	792,169
Total	128,265	183,280	174,443	198,293	174,024	214,075	1,072,383

(Millions of yen)

	As of March 31, 2012						Total
	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years or having no maturity dates	
Floating-rate loans	22,017	36,501	20,529	17,474	28,988	103,050	228,562
Fixed-rate loans	66,158	153,323	158,377	165,774	89,046	107,955	740,636
Total	88,175	189,825	178,907	183,249	118,034	211,006	969,199

6. Loans to Domestic Companies by Company Size

(Number, Millions of yen)

		As of March 31, 2011		As of March 31, 2012	
			% of total		% of total
Large companies	Number of borrowers	159	44.2 %	149	48.2 %
	Amount of loans	667,931	93.1	598,152	92.8
Medium-sized companies	Number of borrowers	1	0.3	1	0.3
	Amount of loans	1,000	0.1	1,000	0.2
Small-sized companies	Number of borrowers	200	55.6	159	51.5
	Amount of loans	48,255	6.7	45,617	7.1
Total loans to domestic companies	Number of borrowers	360	100.0	309	100.0
	Amount of loans	717,187	100.0	644,769	100.0

Notes: 1. Categorizations by company size is based on the following criteria.

2. Number of borrowers is the number of borrowers identified by name, not the number of loans.

	1. All industries (excluding 2-4)		2. Retail and restaurants		3. Services		4. Wholesales	
Large companies	More than 300 employees and	Paid-in capital ¥1 billion or more	More than 50 employees and	Paid-in capital ¥1 billion or more	More than 100 employees and	Paid-in capital ¥1 billion or more	More than 100 employees and	Paid-in capital ¥1 billion or more
Medium-sized companies		Paid-in capital more than ¥300 million and less than ¥1 billion		Paid-in capital more than ¥50 million and less than ¥1 billion		Paid-in capital more than ¥50 million and less than ¥1 billion		Paid-in capital more than ¥100 million and less than ¥1 billion
Small-sized companies	Paid-in capital ¥300 million or less, or 300 or less employees		Paid-in capital ¥50 million or less, or 50 or less employees		Paid-in capital ¥50 million or less, or 100 or less employees		Paid-in capital ¥100 million or less, or 100 or less employees	

7. Loans by Industry

(Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
Domestic				
Manufacturing	170,583	15.9 %	152,878	15.8 %
Food products	17,051	1.6	18,099	1.9
Textiles and clothing	2,000	0.2	2,000	0.2
Wood and wood products	-	-	-	-
Pulp and paper	10,500	1.0	10,500	1.1
Printing	631	0.1	463	0.0
Chemicals	18,992	1.8	18,191	1.9
Oil and coal products	5,500	0.5	5,500	0.6
Glass and stone products	8,188	0.8	8,280	0.9
Iron and steel	29,500	2.8	23,300	2.4
Non-steel metals	1,357	0.1	1,150	0.1
Metal products	-	-	-	-
General-purpose, production and business-oriented machinery	20,812	1.9	23,564	2.4
Electric appliances	15,520	1.4	13,300	1.4
Transportation equipment	29,000	2.7	23,500	2.4
Other products	11,530	1.1	5,030	0.5
Agriculture and forestry	-	-	-	-
Fisheries	-	-	-	-
Mining and quarrying of stone and gravel	-	-	-	-
Construction	7,677	0.7	5,903	0.6
Electric, gas, steam, water utilities	63,372	5.9	57,796	6.0
Information and telecommunications	26,230	2.4	20,388	2.1
Transportation and courier service	67,780	6.3	71,519	7.4
Wholesale	107,500	10.0	96,500	10.0
Retail	4,434	0.4	4,074	0.4
Finance and insurance	170,600	15.9	147,108	15.2
Real estate	63,121	5.9	56,611	5.8
Goods rental and leasing	42,842	4.0	38,258	3.9
Academic research and professional and technical services	-	-	-	-
Accommodations services	156	0.0	53	0.0
Food and drink services	8	0.0	2	0.0
Living-related and amusement services	3,318	0.3	3,144	0.3
Education and learning support	-	-	-	-
Medical and welfare	30	0.0	15	0.0
Other services	3,489	0.3	3,145	0.3
Local public entities	458	0.0	272	0.0
Individuals (residential/consumer/local taxes/other)	338,915	31.6	310,227	32.0
Total domestic	1,070,518	99.8	967,899	99.9
Foreign				
Governments	1,865	0.2	1,300	0.1
Financial institutions	-	-	-	-
Commercial and industrial	-	-	-	-
Total foreign	1,865	0.2	1,300	0.1
Total	1,072,383	100.0	969,199	100.0

Note: Domestic industry categories above are based on classification used by Bank of Japan in survey of loans.

8. Loans by Region

(Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
Hokkaido	1,065	0.1 %	1,028	0.2 %
Tohoku	8,945	1.2	8,740	1.3
Kanto	581,633	79.5	520,106	79.1
Chubu	49,601	6.8	45,832	7.0
Kinki	70,319	9.6	65,023	9.9
Chugoku	6,429	0.9	6,374	1.0
Shikoku	3,108	0.4	232	0.0
Kyushu	10,516	1.4	10,333	1.6
Total	731,620	100.0	657,671	100.0

Notes: 1. Individual loans, loans to non-residents and policy loans are excluded.

2. Regional classifications are based on the headquarters' location of borrowers.

9. Loans by Collateral Types

(Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
Secured loans	13,016	1.2 %	12,280	1.3 %
Loans secured by securities	1,447	0.1	1,116	0.1
Loans secured by real estate, movable assets and foundations	11,569	1.1	11,163	1.2
Loans secured by personal guarantees	-	-	-	-
Guarantee loans	72,602	6.8	63,793	6.6
Unsecured loans	696,581	65.0	629,588	65.0
Others	290,182	27.1	263,537	27.2
Total	1,072,383	100.0	969,199	100.0
Subordinated loans	99,000	9.2	81,800	8.4

10. Overseas Investments

(1) Breakdown by Asset Composition

(i) Foreign Currency Denominated Assets (Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
Bonds	590,754	66.9 %	638,468	66.6 %
Stocks	1,393	0.2	1,393	0.1
Cash, cash equivalents and other assets	104,060	11.8	130,580	13.6
Subtotal	696,207	78.8	770,441	80.4

(ii) Foreign Currency Denominated Assets with Fixed Yen Value (Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
Bonds	-	- %	-	- %
Cash, cash equivalents and other assets	10,988	1.2	4,993	0.5
Subtotal	10,988	1.2	4,993	0.5

(iii) Yen Denominated Assets (Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
Loans to non-residents	1,865	0.2 %	1,300	0.1 %
Foreign bonds and others	174,243	19.7	181,977	19.0
Subtotal	176,108	19.9	183,277	19.1

(iv) Total (Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
Overseas investments	883,305	100.0 %	958,712	100.0 %

Note: Foreign currency denominated assets with fixed yen value are assets whose settlement amounts are fixed into yen by foreign currency forward contracts and which are recorded in the yen amounts on the balance sheets.

(2) Investments by Region

[As of March 31, 2011]

(Millions of yen)

	Foreign securities						Loans to non-residents	
			Bonds		Stocks and other securities			
	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total
North America	187,092	21.7 %	183,420	26.7 %	3,671	2.1 %	-	- %
Europe	354,822	41.2	314,838	45.8	39,984	22.9	-	-
Oceania	56,064	6.5	56,064	8.2	-	-	-	-
Asia	14,079	1.6	14,079	2.0	-	-	15	0.8
Latin America	146,363	17.0	15,779	2.3	130,584	74.9	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	-
International organizations	103,651	12.0	103,651	15.1	-	-	1,850	99.2
Total	862,075	100.0	687,834	100.0	174,240	100.0	1,865	100.0

[As of March 31, 2012]

(Millions of yen)

	Foreign securities						Loans to non-residents	
			Bonds		Stocks and other securities			
	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total
North America	201,538	21.7 %	192,106	26.4 %	9,432	4.8 %	-	- %
Europe	356,791	38.5	316,541	43.4	40,249	20.3	-	-
Oceania	55,001	5.9	55,001	7.5	-	-	-	-
Asia	19,833	2.1	19,833	2.7	-	-	-	-
Latin America	171,596	18.5	22,902	3.1	148,694	75.0	-	-
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	-
International organizations	122,615	13.2	122,615	16.8	-	-	1,300	100.0
Total	927,377	100.0	729,001	100.0	198,375	100.0	1,300	100.0

(3) Foreign Currency Denominated Assets by Currency

(Millions of yen)

	As of March 31, 2011		As of March 31, 2012	
	Carrying value	% of total	Carrying value	% of total
U.S. dollar	336,087	48.3 %	374,841	48.7 %
Euro	205,801	29.6	217,463	28.2
Australian dollar	59,460	8.5	61,973	8.0
Canadian dollar	43,860	6.3	60,293	7.8
British pound	46,406	6.7	50,927	6.6
Other currencies	4,592	0.6	4,942	0.6
Total	696,207	100.0	770,441	100.0

Policy Reserve Accumulation Method and Ratio

		As of March 31, 2011	As of March 31, 2012
Accumulation method	Policies subject to the standard policy reserve	Method defined in Ministry of Finance Ordinance No.48, 1996	Method defined in Ministry of Finance Ordinance No.48, 1996
	Policies not subject to the standard policy reserve	Net level premium method	Net level premium method
Accumulation ratio (excluding contingency reserve)		100.0%	100.0%

Notes: 1. The accumulation methods and the ratios are set for individual insurance and individual annuities. The concept of accumulation method is not targeted at policy reserve for group insurance and group annuities, so these insurance policies are not included.

2. The accumulation ratios are the ratio of the amount of the Company's policy reserve to the amount of premium reserve calculated by the method defined in Ministry of Finance Ordinance No.48, 1996 for policies subject to the standard policy reserve and by the net level premium method for policies not subject to the standard policy reserve, and the amount of unearned premium.

Allowance for Possible Loan Losses

(1) Breakdown of Allowance for Possible Loan Losses

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012
General allowance	1,957	1,761
Specific allowance	555	538
Allowance for specific overseas loans	-	-
Total	2,513	2,299

Note: Due to the direct write-offs of the estimated uncollectible amounts, specific allowance are decreased by ¥260 million as of March 31, 2011 and ¥287 million as of March 31, 2012, respectively.

(2) Specific Allowance for Possible Loan Losses

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012
Provision	815	825
Reversal	1,672	733
Net Provision	(856)	92

Note: "Reversal" excludes reversal due to write-offs and sales.

(3) Allowance for Specific Overseas Loans

(Millions of yen)

	As of March 31, 2011	As of March 31, 2012
Number of debtor countries	-	-
Amounts of credit	-	-
Net provision	-	-
Balance	-	-

(4) Write-down of Loans

(Millions of yen)

	Year ended March 31, 2011	Year ended March 31, 2012
Write-down of loans	-	-