Financial Results for the Nine Months Ended December 31, 2013

Fukoku Mutual Life Insurance Company (President: Yoshiteru Yoneyama) announces financial results for the nine months ended December 31, 2013.

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1. Business Highlights

(1) Policies in Force, New Policies and Surrendered and Lapsed Policies

(i) Policies in Force

| | | As of Marc | As of December 31, 2013 | | | | | |
|-------|----------------------|--------------------|-------------------------|--------------------|----------------------------------|---------|-------------------------|--|
| | | Number of policies | Amount | Number of policies | | Amo | ount | |
| | | (Thousands) | (100 millions of yen) | (Thousands) | (Thousands) Changes (%, Pre-FYE) | | Changes (%, Pre-FYE) | |
| | Individual insurance | 3,008 | 248,851 | 3,036 | 100.9 | 244,180 | 98.1 | |
| | Individual annuities | 783 | 30,341 | 763 | 97.6 | 29,695 | 97.9 | |
| Subto | otal | 3,791 | 279,192 | 3,800 | 100.2 | 273,876 | 98.1 | |
| Grou | p insurance | _ | 163,902 | _ | Ī | 165,191 | 100.8 | |
| Grou | p annuities | - | 19,946 | ı | - | 20,329 | 101.9 | |

Notes: 1. Policy amounts for individual annuities are equal to (a) the funds to be held at the time annuity payments are to commence for an annuity for which annuity payments have not yet commenced and (b) the amount of policy reserve for an annuity for which payments have commenced.

(ii) New Policies

| Nine months ended December 31, 2012 | | Tot | tal | New business | Net increase by conversion |
|-------------------------------------|----------------------|--------------------|----------------------------------|--------------|----------------------------|
| | | Number of policies | Number of policies Amount Amount | | Amount |
| | | (Thousands) | (100 millions of yen) | (Thousands) | (100 millions of yen) |
| | Individual insurance | 293 | 9,978 | 11,513 | (1,534) |
| | Individual annuities | 25 | 878 | 900 | (21) |
| Subto | otal | 319 | 10,857 | 12,414 | (1,556) |
| Grou | p insurance | _ | 152 | 152 | _ |
| Grou | p annuities | _ | 91 | 91 | _ |

| Nine months ended | | | To | tal | | New business | | Net increase by conversion | |
|-------------------|----------------------|-------------|---------------------|--------------------------|---------------------|--------------------------|---------------------|----------------------------|---------------------|
| | December 31, 2013 | Number o | of policies | Amount | | Amount | | Amount | |
| · | | (Thousands) | Changes (%, YoY) | (100 millions of yen) | Changes (%, YoY) | (100 millions of yen) | Changes (%, YoY) | (100 millions of yen) | Changes (%, YoY) |
| | Individual insurance | 276 | 94.1 | 12,552 | 125.8 | 12,472 | 108.3 | 80 | _ |
| | Individual annuities | 12 | 48.0 | 398 | 45.3 | 413 | 45.9 | (14) | _ |
| Subto | otal | 288 | 90.4 | 12,950 | 119.3 | 12,885 | 103.8 | 65 | _ |
| Grou | p insurance | _ | _ | 86 | 56.9 | 86 | 56.9 | _ | - |
| Grou | p annuities | _ | _ | 0 | 0.1 | 0 | 0.1 | _ | _ |

Notes: 1. Number of new policies is the sum of new business and policies after conversion.

(iii) Surrendered and Lapsed Policies (Individual Insurance and Individual Annuities)

| | Nine months ended December 31, 2012 | Nine months end December 31, 20 | | |
|---|--|------------------------------------|---------------------|--|
| | | | Changes (%, YoY) | |
| Amount of surrender and lapse (100 millions of yen) | 12,079 | 11,579 | 95.9 | |
| Surrender and lapse ratio (%) | 4.17 | 4.15 | (0.02) | |

Notes: 1.The amount of lapse is not offset by the amount of reinstatement which was once lapsed.

2.The column of "Changes" of surrender and lapse ratio are increase-decrease points over year.

^{2.} Policy amount in force for group annuities is equal to the amount of outstanding policy reserve.

^{2.} Amount of new policies for individual annuities, both new business and net increase by conversion, is equal to the funds to be held at the time annuity payments are to commence.

^{3.} Amount for group annuities is equal to the initial premium payment.

(2) Annualized Premiums

(i) Policies in Force

(100 millions of yen except percentage)

| | As of March 31, 2013 | As December | | |
|--------------------------------------|-------------------------|----------------|-------------------------|--|
| | | | Changes (%, Pre-FYE) | |
| Individual insurance | 2,770 | 2,751 | 99.3 | |
| Individual annuities | 1,335 | 1,328 | 99.5 | |
| Total | 4,106 | 4,079 | 99.4 | |
| Medical coverage and living benefits | 1,053 | 1,063 | 100.9 | |

(ii) New Policies

(100 millions of yen except percentage)

| | | Nine months ended December 31, 2012 | Nine mont December | |
|----|--------------------------------------|--|-----------------------|-------------------------|
| | | | | Changes (%, Pre-FYE) |
| li | ndividual insurance | 148 | 146 | 98.4 |
| li | ndividual annuities | 36 | 17 | 48.6 |
| T | otal | 185 | 164 | 88.6 |
| | Medical coverage and living benefits | 64 | 59 | 92.9 |

- Notes: 1. Annualized premiums are calculated by using coefficients based on the premium payment method. (For single premium contracts, the amount is calculated by dividing the premium by the coverage period.)
 - 2. Figures for medical coverage and living benefits represent portion of annualized premium corresponding to the medical benefits (hospitalization benefits and surgery benefits, etc.), living benefits (nursing care benefits, etc.) and premium waiver benefits, in which disability cause is excluded but causes such as specific illness are included.
 - 3. New policies include net increase by conversion.

(3) Selected Items of Statements of Operations

(100 millions of yen except percentage)

| | Nine months ended December 31, 2012 | Nine mont December | | |
|---------------------------|--|-----------------------|-------------------------|--|
| | | | Changes (%, Pre-FYE) | |
| Premium and other income | 4,880 | 4,537 | 93.0 | |
| Investment income | 1,153 | 1,627 | 141.2 | |
| Claims and other payments | 4,080 | 3,806 | 93.3 | |
| Investment expenses | 346 | 437 | 126.4 | |
| Ordinary profits | 491 | 788 | 160.3 | |

(4) Total Assets

(100 millions of yen except percentage)

| | As of March 31, 2013 | | |
|--------------|-------------------------|--------|-------------------------|
| | | | Changes (%, Pre-FYE) |
| Total assets | 60,072 | 62,446 | 104.0 |

2. Investment Results of General Account Assets

(1) Asset Composition

| | | As of March 31, 2013 | | f 1, 2013 |
|-------------------------------------|-----------|-------------------------|-----------|--------------|
| | Amount | Percentage | Amount | Percentage |
| Cash, deposits, call loans | 103,767 | 1.7 | 150,980 | 2.5 |
| Monetary claims bought | 1,111 | 0.0 | 1,026 | 0.0 |
| Money held in trust | 31,322 | 0.5 | 32,381 | 0.5 |
| Securities | 4,557,314 | 76.9 | 4,851,047 | 78.7 |
| Domestic bonds | 2,971,689 | 50.1 | 2,886,847 | 46.9 |
| Domestic stocks | 431,715 | 7.3 | 516,618 | 8.4 |
| Foreign securities | 1,087,223 | 18.3 | 1,370,438 | 22.2 |
| Foreign bonds | 855,410 | 14.4 | 1,114,004 | 18.1 |
| Foreign stocks and other securities | 231,812 | 3.9 | 256,433 | 4.2 |
| Other securities | 66,686 | 1.1 | 77,143 | 1.3 |
| Loans | 907,508 | 15.3 | 834,059 | 13.5 |
| Policy loans | 66,807 | 1.1 | 65,110 | 1.1 |
| Ordinary loans | 840,701 | 14.2 | 768,948 | 12.5 |
| Real estate | 267,554 | 4.5 | 227,978 | 3.7 |
| Others | 63,307 | 1.1 | 64,865 | 1.1 |
| Allowance for possible loan losses | (2,201) | (0.0) | (2,001) | (0.0) |
| Total | 5,929,684 | 100.0 | 6,160,337 | 100.0 |
| Foreign currency denominated assets | 959,813 | 16.2 | 1,296,594 | 21.0 |

(2) Fair Value Information on Securities (with fair value, other than trading securities)

(Millions of yen)

| | | As of March 31, 2013 | | | As of December 31, 2013 | | | | | |
|--|------------|----------------------|---------|--------------|-------------------------|------------|------------|---------|--------------|--------|
| | Book value | Fair value | | Gains/losses | | Book value | Fair value | | Gains/losses | |
| | | | | Gains | Losses | | | | Gains | Losses |
| Held-to-maturity debt securities | 822,875 | 902,871 | 79,996 | 80,084 | 88 | 849,643 | 918,567 | 68,923 | 68,971 | 47 |
| Domestic bonds | 772,539 | 849,531 | 76,992 | 76,992 | _ | 773,205 | 839,588 | 66,382 | 66,382 | _ |
| Foreign bonds | 50,335 | 53,339 | 3,003 | 3,091 | 88 | 76,437 | 78,978 | 2,540 | 2,588 | 47 |
| Monetary claims bought | _ | _ | - | _ | _ | _ | _ | _ | _ | - |
| Negotiable certificate of deposits | _ | _ | - | - | _ | _ | 1 | _ | ı | - |
| Others | _ | _ | _ | _ | _ | _ | _ | _ | _ | |
| Policy-reserve-matching bonds | 1,037,091 | 1,121,931 | 84,840 | 85,184 | 344 | 1,224,815 | 1,296,859 | 72,043 | 72,546 | 502 |
| Domestic bonds | 1,015,980 | 1,100,527 | 84,547 | 84,891 | 344 | 1,205,511 | 1,277,281 | 71,770 | 72,269 | 49 |
| Foreign bonds | 21,110 | 21,403 | 292 | 292 | _ | 19,303 | 19,577 | 273 | 276 | ; |
| Investments in subsidiaries and affiliates | 1,393 | 948 | (444) | - | 444 | 1,393 | 1,116 | (276) | _ | 27 |
| Available-for-sale securities | 2,074,912 | 2,386,795 | 311,883 | 323,232 | 11,349 | 2,036,094 | 2,440,214 | 404,120 | 411,755 | 7,63 |
| Domestic bonds | 1,050,811 | 1,155,266 | 104,455 | 104,882 | 426 | 811,830 | 877,661 | 65,831 | 66,692 | 86 |
| Domestic stocks | 269,432 | 388,416 | 118,984 | 126,549 | 7,565 | 275,932 | 473,404 | 197,472 | 199,211 | 1,73 |
| Foreign securities | 703,721 | 784,093 | 80,371 | 83,532 | 3,160 | 893,507 | 1,020,724 | 127,217 | 132,214 | 4,99 |
| Foreign bonds | 490,828 | 553,673 | 62,844 | 64,074 | 1,229 | 680,977 | 765,684 | 84,707 | 89,035 | 4,32 |
| Foreign stocks and other securities | 212,892 | 230,419 | 17,526 | 19,457 | 1,930 | 212,530 | 255,040 | 42,509 | 43,178 | 66 |
| Other securities | 50,947 | 59,018 | 8,071 | 8,268 | 197 | 54,824 | 68,424 | 13,599 | 13,637 | 3 |
| Money held in trust | _ | _ | - | - | _ | _ | - | _ | _ | |
| Monetary claims bought | _ | _ | - | - | _ | _ | 1 | _ | _ | |
| Negotiable certificate of deposits | _ | _ | - | - | _ | _ | - | _ | _ | |
| Others | _ | _ | - | _ | _ | _ | 1 | _ | _ | |
| tal | 3,936,271 | 4,412,547 | 476,275 | 488,502 | 12,226 | 4,111,946 | 4,656,757 | 544,811 | 553,273 | 8,46 |
| Domestic bonds | 2,839,330 | 3,105,326 | 265,995 | 266,766 | 770 | 2,790,547 | 2,994,531 | 203,984 | 205,345 | 1,36 |
| Domestic stocks | 269,432 | 388,416 | 118,984 | 126,549 | 7,565 | 275,932 | 473,404 | 197,472 | 199,211 | 1,73 |
| Foreign securities | 776,561 | 859,785 | 83,223 | 86,916 | 3,692 | 990,642 | 1,120,397 | 129,755 | 135,079 | 5,32 |
| Foreign bonds | 562,275 | 628,416 | 66,141 | 67,459 | 1,317 | 776,718 | 864,240 | 87,521 | 91,901 | 4,37 |
| Foreign stocks and other securities | 214,285 | 231,368 | 17,082 | 19,457 | 2,375 | 213,923 | 256,156 | 42,233 | 43,178 | 94 |
| Other securities | 50,947 | 59,018 | 8,071 | 8,268 | 197 | 54,824 | 68,424 | 13,599 | 13,637 | 3 |
| Money held in trust | - | - | - | - | - | - | _ | - | _ | |
| Monetary claims bought | - | - | - | - | - | - | _ | - | _ | |
| Negotiable certificate of deposits | - | - | - | - | - | - | _ | - | _ | |
| Others | - | _ | _ | - | _ | - | _ | _ | _ | |

Note: The table above includes assets which are considered appropriate to deem as securities under the Financial Instruments and Exchange Law.

^{*} Book value of securities without fair value are as follows:

| | | (Millions of yen) |
|---|-------------------------|----------------------------|
| | As of March 31, 2013 | As of December 31, 2013 |
| Held-to-maturity debt securities | = | = |
| Unlisted foreign bonds | = | _ |
| Others | = | _ |
| Policy-reserve-matching bonds | = | _ |
| Investments in subsidiaries and affiliates | 35,560 | 35,560 |
| Available-for-sale securities | 15,405 | 16,372 |
| Unlisted domestic stocks (except over-the-counter stocks) | 7,738 | 7,653 |
| Unlisted foreign stocks (except over-the-counter stocks) | = | _ |
| Unlisted foreign bonds | _ | _ |
| Others | 7,667 | 8,719 |
| Total | 50,966 | 51,933 |

(3) Fair Value Information on Money Held in Trust

(Millions of yen)

| | As of March 31, 2013 | | | As of December 31, 2013 | | | | | | |
|---------------------|-------------------------------|------------|---|-------------------------|--------|-------------------------------|------------|--------------|-------|--------|
| | Carrying | , , | | , , | | Carrying | | Gains/losses | | s |
| | value on balance sheets | Fair value | | Gains | Losses | value on balance sheets | Fair value | | Gains | Losses |
| Money held in trust | 31,322 | 31,322 | _ | _ | - | 32,381 | 32,381 | _ | 1 | _ |

^{*} Money held in trust for trading purpose

(Millions of yen)

| | As of M | larch 31, 2013 | As of December 31, 2013 | | |
|---|----------------------------------|---|----------------------------------|---|--|
| | Carrying value on balance sheets | Net valuation gains/losses included in the statements of operations | Carrying value on balance sheets | Net valuation gains/losses included in the statements of operations | |
| Money held in trust for trading purpose | 30,322 | 0 | 31,381 | 865 | |

^{*} Money held in trust classified as held-to-maturity, policy-reserve-matching and available-for-sale

(Millions of yen)

| | | | | | | | | | , - | 0. 50 |
|---|------------|-----------------------|---|--------------|--------|-------------------------|------------|-------------|--------|-------|
| | | As of March 31, 2013 | | | | As of December 31, 2013 | | | | |
| | Pook value | Book value Fair value | | Gains/losses | | Daakwakia Fairwakia | (| Gains/losse | s | |
| | book value | rali value | | Gains | Losses | Book value Fair value | rair value | Gains | Losses | |
| Money held in trust for held-to-maturity | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Money held in trust for policy-reserve-matching | _ | _ | | _ | | - | _ | _ | _ | - |
| Money held in trust for available-for-sale | _ | _ | | _ | | - | _ | _ | _ | - |

(reference) Fair Value of Real Estate (Land and Leaseholds)

(Millions of yen)

| As of March 31, 2013 | | | As of Dec | ember 31, 2013 | |
|--------------------------------------|------------|-------------------|--------------------------------------|----------------|-------------------|
| Carrying value on the balance sheets | Fair value | Gains (losses) | Carrying value on the balance sheets | Fair value | Gains (losses) |
| 160,530 | 228,982 | 68,451 | 132,790 | 211,228 | 78,437 |

Notes: 1. As of December 31, 2013, fair value is based on the appraisal value by the real-estate appraiser, the appraisal value for property tax as of January 1, 2013 and the road rate as of January 1, 2013.

^{2.} As of March 31, 2013, fair value is based on the appraisal value by the real-estate appraiser, the appraisal value for property tax as of January 1, 2013 and the road rate as of January 1, 2012.

3. Non-consolidated Balance Sheets

| | As of March 31, 2013 | As of December 31, 2013 |
|------------------------------------|----------------------|-------------------------|
| Assets: | | |
| Cash and deposits | 33,566 | 26,093 |
| Call loans | 70,300 | 125,000 |
| Monetary claims bought | 1,111 | 1,026 |
| Money held in trust | 31,322 | 32,381 |
| Securities | 4,633,067 | 4,934,849 |
| [Government bonds] | [2,181,123] | [2,096,805] |
| [Local government bonds] | [168,921] | [164,502] |
| [Corporate bonds] | [652,931] | [659,571] |
| [Stocks] | [454,902] | [541,097] |
| [Foreign securities] | [1,108,137] | [1,395,521] |
| Loans | 907,508 | 834,059 |
| Policy loans | 66,807 | 65,110 |
| Ordinary loans | 840,701 | 768,948 |
| Tangible fixed assets | 271,841 | 232,032 |
| Intangible fixed assets | 11,652 | 10,900 |
| Reinsurance receivables | 42 | 15 |
| Other assets | 49,020 | 50,261 |
| Allowance for possible loan losses | (2,201) | (2,001) |
| Total assets | 6,007,231 | 6,244,618 |

| | As of March 31, 2013 | As of December 31, 2013 |
|--|----------------------|-------------------------|
| Liabilities: | | |
| Policy reserves | 5,343,750 | 5,393,579 |
| Reserve for outstanding claims | 22,673 | 19,554 |
| Policy reserve | 5,268,768 | 5,313,847 |
| Reserve for dividends to policyholders | 52,307 | 60,176 |
| Reinsurance payables | 86 | 109 |
| Subordinated bonds | 66,187 | 123,363 |
| Other liabilities | 49,813 | 63,362 |
| Corporate income tax payable | 8,352 | 10,985 |
| Asset retirement obligations | 2,966 | 2,995 |
| Other liabilities | 38,494 | 49,382 |
| Reserve for employees' retirement benefits | 44,965 | 43,756 |
| Reserve for price fluctuation of securities | 41,628 | 43,423 |
| Deferred tax liabilities | 16,938 | 44,375 |
| Deferred tax liabilities for revaluation reserve for land | 16,119 | 15,947 |
| Total liabilities | 5,579,488 | 5,727,917 |
| Net assets: | | |
| Foundation funds | 35,000 | 35,000 |
| Accumulated foundation funds redeemed | 71,000 | 71,000 |
| Reserve for revaluation | 112 | 112 |
| Surplus | 102,260 | 127,668 |
| Legal reserve for future losses | 2,399 | 2,485 |
| Other surplus | 99,861 | 125,183 |
| Reserve for redemption of foundation funds | 9,000 | 18,000 |
| Reserve for dividend allowances | 3,895 | 3,895 |
| Accumulated fund for price fluctuation | 11,000 | 21,000 |
| Reserve for advanced depreciation of real estate for tax purpose | 4,114 | 3,969 |
| Other reserves | 767 | 767 |
| Unappropriated surplus | 71,084 | 77,550 |
| Total foundation funds, surplus and others | 208,372 | 233,780 |
| Net unrealized gains (losses) on available-for-sale securities, net of tax | 215,885 | 279,731 |
| Deferred valuation gains (losses) under hedge accounting | 62 | 15 |
| Revaluation reserve for land, net of tax | 3,421 | 3,173 |
| Total valuation and translation adjustments | 219,370 | 282,919 |
| Total net assets | 427,742 | 516,700 |
| Total liabilities and net assets | 6,007,231 | 6,244,618 |

4. Non-consolidated Statements of Operations

| | | (Millions of yen) |
|---|-------------------|-------------------|
| | Nine months ended | Nine months ended |
| | December 31, 2012 | December 31, 2013 |
| Ordinary revenues: | | |
| Premium and other income | 488,050 | 453,775 |
| [Premium income] | [487,741] | [453,713] |
| Investment income | 115,304 | 162,778 |
| [Interest, dividends and other income] | [84,771] | [91,396] |
| [Gains from money held in trust, net] | [1,125] | [1,096] |
| [Gains from trading securities, net] | [20,501] | [22,199] |
| [Gains on sales of securities] | [5,630] | [32,422] |
| [Gains from separate accounts, net] | [2,062] | [11,854] |
| Other ordinary revenues | 10,044 | 11,212 |
| [Reversal of reserve for outstanding claims] | [2,708] | [3,119] |
| Total ordinary revenues | 613,399 | 627,766 |
| Ordinary expenditures: | | |
| Claims and other payments | 408,031 | 380,686 |
| [Claims] | [144,153] | [112,220] |
| [Annuities] | [73,386] | [99,261] |
| [Benefits] | [96,674] | [90,894] |
| [Surrenders] | [69,509] | [58,900] |
| [Other payments] | [24,064] | [19,122] |
| Provision for policy reserve and others | 41,645 | 45,135 |
| Provision for policy reserve | 41,591 | 45,079 |
| Interest on accumulated dividends to policyholders | 53 | 56 |
| Investment expenses | 34,634 | 43,770 |
| [Interest expenses] | [1,139] | [2,562] |
| [Losses on sales of securities] | [7,208] | [5,747] |
| [Losses on valuation of securities] | [1,082] | [285] |
| [Losses from derivative instruments, net] | [17,089] | [27,486] |
| Operating expenses | 65,278 | 64,261 |
| Other ordinary expenditures | 14,612 | 15,060 |
| Total ordinary expenditures | 564,201 | 548,915 |
| Ordinary profits | 49,197 | 78,850 |
| Extraordinary gains: | | |
| Gains on disposal of fixed assets | 21 | 2,004 |
| Other extraordinary gains | 193 | _ |
| Total extraordinary gains | 214 | 2,004 |
| Extraordinary losses: | | |
| Losses on disposal of fixed assets | 99 | 7,231 |
| Impairment losses | 283 | 1,608 |
| Provision for reserve for price fluctuation of securities | 1,605 | 1,795 |
| Total extraordinary losses | 1,987 | 10,634 |
| Surplus before income taxes | 47,424 | 70,220 |
| Income taxes: | | |
| Current | 9,890 | 17,778 |
| Deferred | (193) | (1,101) |
| Total income taxes | 9,697 | 16,676 |
| Net surplus for the period | 37,727 | 53,543 |

Notes to the Non-consolidated Financial Statements

I. Presentation of the Non-consolidated Financial Statements

1. Basis of Presentation

The accompanying non-consolidated financial statements have been prepared from the accounts maintained by Fukoku Mutual Life Insurance Company (the "Company") in accordance with the provisions set forth in the Insurance Business Law of Japan and its related rules and regulations and in conformity with accounting principles generally accepted in Japan, which are different in certain respects from accounting principles generally accepted in countries and jurisdictions other than Japan.

In addition, the notes to the non-consolidated financial statements include information which is not required under accounting principles generally accepted in Japan but is presented herein as additional information.

Amounts of less than one million yen have been eliminated. As a result, total in yen shown herein do not necessarily agree with the sum of the individual amounts.

II. Notes to Balance Sheet

1. Securities lent under lending agreements

The amount of securities lent under lending agreements was ¥58,570 million as of December 31, 2013.

2. Reserve for Dividends to Policyholders

Changes in reserve for dividends to policyholders for the nine months ended December 31, 2013 were as follows:

| (Millions of yen) |
|-------------------|
| ¥ 52,307 |
| 27,762 |
| (19,950) |
| 56 |
| ¥ 60,176 |
| • |

III. Notes to Statements of Operations

1. Impairment Losses of Fixed Assets

For the nine months ended December 31, 2013, impairment losses of fixed assets were as follows:

(1) Method of grouping

Real estate and other assets used for insurance business operations are classified as one asset group as a whole. Other assets such as real estate for rent and unused real estate are classified as one group individually.

(2) Background of recognizing the impairment losses

Profitability of certain real estate for rent dropped down significantly due to a decrease in the level of rental income and a declining trend of market prices of land. The Company reduced its book values of such real estate for rent and unused real estate to their recoverable amounts. The amounts reduced were recognized as impairment losses and included in the extraordinary losses.

(3) Asset groups recognized impairment losses and losses by fixed assets

| | | | (Millions of yen) |
|--------------------------|---------|----------------------|-------------------|
| Asset | Land | Buildings and others | Total |
| (i) Real estate for rent | ¥ 1,511 | ¥ 11 | ¥ 1,523 |
| (ii) Unused real estate | 35 | 50 | 85 |
| Total (i)+(ii) | ¥ 1,547 | ¥ 61 | ¥ 1,608 |

(4) Calculation method of recoverable amount

Recoverable amount is based on net sales value. Net sales value is determined based on appraisal value, posted price or road rate.

5. Breakdown of Ordinary Profits (Fundamental Profit)

| | Nine months ended | Nine months ended |
|---|-------------------|-------------------|
| | December 31, 2012 | December 31, 2013 |
| Fundamental profit | 53,023 | 60,086 |
| Capital gains | 21,829 | 52,551 |
| Gains from money held in trust, net | 938 | 934 |
| Gains from trading securities, net | 15,130 | 15,627 |
| Gains on sales of securities | 5,630 | 32,422 |
| Gains from derivative instruments, net | _ | _ |
| Foreign exchange gains, net | 130 | 3,566 |
| Other capital gains | _ | _ |
| Capital losses | 25,380 | 33,519 |
| Losses from money held in trust, net | _ | _ |
| Losses from trading securities, net | _ | _ |
| Losses on sales of securities | 7,208 | 5,747 |
| Losses on valuation of securities | 1,082 | 285 |
| Losses from derivative instruments, net | 17,089 | 27,486 |
| Foreign exchange losses, net | _ | _ |
| Other capital losses | _ | _ |
| Net capital gains (losses) | B (3,550) | 19,031 |
| Fundamental profit plus net capital gains (losses) A+ | 3 49,472 | 79,117 |
| Non-recurring gains | 4 | - |
| Reinsurance income | _ | _ |
| Reversal of contingency reserve | _ | _ |
| Reversal for specific allowannce for possible loan losses | 4 | _ |
| Other non-recurring gains | _ | _ |
| Non-recurring losses | 279 | 266 |
| Reinsurance premiums | _ | _ |
| Provision for contingency reserve | 279 | 17 |
| Provision for specific allowance for possible loan losses | _ | 249 |
| Allowance for specified overseas loans | _ | _ |
| Write-off of loans | _ | _ |
| Other non-recurring losses | | |
| Non-recurring gains (losses) | C (274) | (266) |
| Ordinary profits A+B+6 | C 49,197 | 78,850 |

Notes: 1. The following amounts in respect of gains / losses from money held in trust have been excluded from capital gains / losses and included in fundamental profit due to their income nature (being interest and dividend income): ¥187 million in respect of the nine months ended December 31, 2012 and ¥162 million in respect of the nine months ended December 31, 2013.

^{2.} The following amounts in respect of gains / losses from trading securities have been excluded from capital gains / losses and included in fundamental profit due to the their income nature (being interest and dividend income): ¥5,371 million in respect of the nine months ended December 31, 2012 and ¥6,571 million in respect of the nine months ended December 31, 2013.

6. Solvency Margin Ratio

(Millions of yen)

| | | <u> </u> |
|---|-------------------------|----------------------------|
| | As of March 31, 2013 | As of December 31, 2013 |
| otal solvency margin (A) | 919,451 | 1,119,251 |
| Foundation funds and surplus | 178,622 | 210,593 |
| Reserve for price fluctuation of securities | 41,628 | 43,423 |
| Contingency reserve | 83,446 | 83,463 |
| Allowance for possible loan losses | 1,796 | 1,597 |
| Net unrealized gains on available-for-sale securities x 90% (multiplied by 100% if losses) | 280,694 | 363,708 |
| Net unrealized gains on real estate x 85% | 72,441 | 80,465 |
| Excess amount of policy reserve based on full-time Zillmer method | 187,478 | 193,293 |
| Qualifying subordinated debt | 66,187 | 123,363 |
| The amount of "excess amount of policy reserve based on full-time Zillmer method" and "qualifying subordinated debt" excluded from the calculation of solvency margin | - | - |
| Deductible items | (19,000) | (19,000 |
| Others | 26,155 | 38,342 |
| otal amount of risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B) | 189,414 | 212,471 |
| Insurance risk $R_{\rm i}$ | 27,301 | 26,611 |
| 3rd sector insurance risk R_8 | 9,634 | 9,660 |
| Assumed investment yield risk R_2 | 35,956 | 35,897 |
| Investment risk R ₃ | 145,367 | 168,566 |
| Minimum guarantee risk R ₇ | 2 | 0 |
| Business risk R_4 | 4,365 | 4,814 |
| colvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$ | 970.8% | 1,053.5% |

Notes: 1. Above figures are calculated based on Articles 86 and 87 of the Enforcement Regulation of the Insurance Business Law and Ministry of Finance Ordinance No. 50, 1996.

2. "Deductible items" represent the capital increase to the subsidiary, Fukokushinrai Life Insurance Co., Ltd.

3. "Minimum guarantee risk" is calculated by standard method.

7. Status of Separate Account

(1) Separate Account Assets by Products

(Millions of yen)

| | As of March 31, 2013 | As of December 31, 2013 |
|-------------------------------|----------------------|-------------------------|
| | Amount | Amount |
| Individual variable insurance | | _ |
| Individual variable annuities | 461 | 315 |
| Group annuities | 78,353 | 85,570 |
| Total | 78,815 | 85,886 |

(2)Policies in Force

(i) Individual Variable Insurance

The company has not sold the individual variable insurance.

(ii) Individual Variable Annuities

| | <u> </u> | | As of December 31, 2013 | |
|----------------------|----------|-----|-------------------------|-----|
| | | | Amount | |
| Individual annuities | 140 | 468 | 91 | 295 |
| Total | 140 | 468 | 91 | 295 |

8. Status of the Company, Subsidiaries and Affiliates

(1) Selected Financial Data

(Millions of yen)

| | Nine months ended December 31, 2012 | Nine months ended December 31, 2013 |
|----------------------------|--|--|
| Ordinary revenues | 790,744 | 716,530 |
| Ordinary profits | 52,059 | 82,605 |
| Net surplus for the period | 38,248 | 55,112 |
| Comprehensive income | 82,980 | 118,187 |

| | As of March 31, 2013 | As of December 31, 2013 |
|-----------------------|-------------------------|----------------------------|
| Total assets | 7,538,862 | 7,820,839 |
| Solvency Margin Ratio | 994.6% | 1078.4% |

(2) Scope of consolidation and application of equity method

Number of consolidated subsidiaries: 5

Number of unconsolidated subsidiaries accounted for under the equity method: 0

Number of affiliates accounted for under the equity method: 0

(3) Consolidated Balance Sheets

| | As of March 31, 2013 | As of December 31, 2013 |
|------------------------------------|----------------------|-------------------------|
| Assets: | | |
| Cash and deposits | 72,868 | 81,248 |
| Call loans | 70,300 | 125,000 |
| Monetary claims bought | 1,111 | 1,026 |
| Money held in trust | 31,322 | 32,381 |
| Securities | 6,108,723 | 6,438,551 |
| Loans | 910,657 | 837,473 |
| Tangible fixed assets | 272,228 | 232,373 |
| Intangible fixed assets | 18,727 | 16,858 |
| Agency receivables | 6 | 1 |
| Reinsurance receivables | 56 | 65 |
| Other assets | 54,698 | 56,934 |
| Deferred tax assets | 362 | 926 |
| Allowance for possible loan losses | (2,201) | (2,001) |
| Total assets | 7,538,862 | 7,820,839 |

| | As of March 31, 2013 | As of December 31, 2013 |
|--|----------------------|-------------------------|
| Liabilities: | | |
| Policy reserves | 6,856,928 | 6,949,917 |
| Reserve for outstanding claims | 24,663 | 21,128 |
| Policy reserve | 6,779,259 | 6,868,013 |
| Reserve for dividends to policyholders | 52,307 | 60,176 |
| Reserve for dividends to policyholders (subsidiary) | 697 | 598 |
| Agency payables | 375 | 275 |
| Reinsurance payables | 113 | 129 |
| Subordinated bonds | 66,187 | 123,363 |
| Other liabilities | 53,918 | 68,065 |
| Reserve for employees' retirement benefits | 45,153 | 43,820 |
| Reserve for price fluctuation of securities | 46,625 | 48,650 |
| Deferred tax liabilities | 16,938 | 44,375 |
| Deferred tax liabilities for revaluation reserve for land | 16,119 | 15,947 |
| Total liabilities | 7,102,360 | 7,294,545 |
| Net assets: | | |
| Foundation funds | 35,000 | 35,000 |
| Accumulated foundation funds redeemed | 71,000 | 71,000 |
| Reserve for revaluation | 112 | 112 |
| Consolidated surplus | 102,904 | 129,881 |
| Total foundation funds, surplus and others | 209,016 | 235,993 |
| Net unrealized gains (losses) on available-for-sale securities, net of tax | 219,719 | 282,507 |
| Deferred valuation gains (losses) under hedge accounting | 62 | 15 |
| Revaluation reserve for land, net of tax | 3,421 | 3,173 |
| Foreign currency translation adjustment | (635) | (424) |
| Total accumulated other comprehensive income | 222,569 | 285,270 |
| Minority interests | 4,916 | 5,029 |
| Total net assets | 436,502 | 526,293 |
| Total liabilities and net assets | 7,538,862 | 7,820,839 |

(4) Consolidated Statements of Operations and Comprehensive Income [Consolidated Statements of Operations]

| - | | (Millions of yen) |
|---|--|--|
| | Nine months ended December 31, 2012 | Nine months ended December 31, 2013 |
| Ordinary revenues: | | |
| Premium and other income | 649,111 | 523,460 |
| Investment income | 131,013 | 180,912 |
| [Interest, dividends and other income] | [100,114] | [108,372] |
| [Gains from money held in trust, net] | [1,125] | [1,096] |
| [Gains from trading securities, net] | [20,501] | [22,199] |
| [Gains on sales of securities] | [6,002] | [33,579] |
| [Gains from separate accounts, net] | [2,062] | [11,854] |
| Other ordinary revenues | 10,620 | 12,157 |
| [Reversal of reserve for outstanding claims] | [2,764] | [3,535] |
| Total ordinary revenues | 790,744 | 716,530 |
| Ordinary expenditures: | | |
| Claims and other payments | 429,727 | 414,830 |
| [Claims] | [145,853] | [114,411] |
| [Annuities] | [73,580] | [99,608] |
| [Benefits] | [101,774] | |
| [Surrenders] | [83,795] | [83,901] |
| [Other payments] | [24,354] | [19,260] |
| Provision for policy reserve and others | 185,487 | 88,811 |
| Provision for policy reserve | 185,433 | 88,754 |
| Interest on accumulated dividends to policyholders | 53 | 56 |
| Interest on accumulated dividends to policyholders (subsidiary) | 0 | 0 |
| Investment expenses | 34,248 | 43,027 |
| [Interest expenses] | [1,156] | [2,579] |
| [Losses on sales of securities] | [7,401] | [5,747] |
| [Losses on valuation of securities] | [1,082] | [285] |
| [Losses from derivative instruments, net] | [17,089] | [27,486] |
| Operating expenses | 72,939 | 70,776 |
| Other ordinary expenditures | 16,281 | 16,479 |
| Total ordinary expenditures | 738,684 | 633,925 |
| Ordinary profits | 52,059 | 82,605 |
| Extraordinary gains: | 5_,000 | 5_,555 |
| Gains on disposal of fixed assets | 21 | 2,004 |
| Total extraordinary gains | 21 | 2,004 |
| Extraordinary losses: | | , |
| Losses on disposal of fixed assets | 146 | 7,231 |
| Impairment losses | 283 | 1,608 |
| Provision for reserve for price fluctuation of securities | 1,824 | 2,025 |
| Other extraordinary losses | 2 | _,,,_, |
| Total extraordinary losses | 2,255 | 10,865 |
| Provision for reserve for dividends to policyholders (subsidiary) | 327 | 370 |
| Surplus before income taxes | 49,497 | 73,373 |
| Income taxes: | , | , • |
| Current | 10,986 | 19,079 |
| Deferred | 4 | (1,091) |
| Total income taxes | 10,991 | 17,988 |
| Net surplus before minority interests | 38,506 | 55,385 |
| Minority interests | 258 | 272 |
| Net surplus for the period | 38,248 | 55,112 |
| 1101 Out Pluto 101 tillo portion | 30,240 | JJ, 112 |

(4) Consolidated Statements of Operations and Comprehensive Income (Continued) [Consolidated Statements of Comprehensive Income]

| | Nine months ended December 31, 2012 | Nine months ended December 31, 2013 |
|--|--|--|
| Net surplus before minority interests | 38,506 | 55,385 |
| Other comprehensive income | 44,474 | 62,802 |
| Net unrealized gains (losses) on available-for-sale securities, net of tax | 44,527 | 62,639 |
| Deferred valuation gains (losses) under hedge accounting | (82) | (47) |
| Revaluation reserve for land, net of tax | (12) | _ |
| Foreign currency translation adjustment | 41 | 210 |
| Comprehensive income | 82,980 | 118,187 |
| Comprehensive income attributable to parent company | 82,662 | 118,063 |
| Comprehensive income attributable to minority interests | 318 | 124 |

Notes to the Consolidated Financial Statements

I. Presentation of the Consolidated Financial Statements

1. Basis of Presentation

The accompanying consolidated financial statements have been prepared from the accounts maintained by Fukoku Mutual Life Insurance Company (the "Company") and its consolidated subsidiaries in accordance with the provisions set forth in the Insurance Business Law of Japan and its related rules and regulations and in conformity with accounting principles generally accepted in Japan, which are different in certain respects from accounting principles generally accepted in countries and jurisdictions other than Japan.

In addition, the notes to the consolidated financial statements include information which is not required under accounting principles generally accepted in Japan but is presented herein as additional information.

Amounts of less than one million yen have been eliminated. As a result, total in yen shown herein do not necessarily agree with the sum of the individual amounts.

II. Notes to Balance Sheet

1. Securities lent under lending agreements

The amount of securities lent under lending agreements was ¥58,570 million as of December 31, 2013.

2. Reserve for Dividends to Policyholders

Changes in reserve for dividends to policyholders for the nine months ended December 31, 2013 were as follows:

| | (Millions of yen) |
|---|-------------------|
| Balance at the beginning of current period | ¥ 52,307 |
| Transfer from surplus in previous fiscal year | 27,762 |
| Dividends paid in the current period | (19,950) |
| Increase in interest | 56 |
| Balance at the end of current period | ¥ 60,176 |
| | |

3. Reserve for Dividends to Policyholders (Fukokushinrai Life Insurance Company)

Changes in reserve for dividends to policyholders for the nine months ended December 31, 2013 were as follows:

| | (Millions of yen) |
|---|-------------------|
| Balance at the beginning of current period | ¥697 |
| Dividends paid in the current period | (469) |
| Increase in interest | 0 |
| Provision for reserve for dividends to policyholders \ldots | 370 |
| Balance at the end of current period | ¥598 |

III. Notes to Statement of Operations

1. Impairment Losses of Fixed Assets

For the nine months ended December 31, 2013, impairment losses of fixed assets by the Company were as follows:

(1) Method of grouping

Real estate and other assets used for insurance business operations are classified as one asset group as a whole. Other assets such as real estate for rent and unused real estate are classified as one group individually.

(2) Background of recognizing the impairment losses

Profitability of certain real estate for rent dropped down significantly due to a decrease in the level of rental income and a declining trend of market prices of land. The Company reduced its book values of such real estate for rent and unused real estate to their recoverable amounts. The amounts reduced were recognized as impairment losses and included in the extraordinary losses.

(3) Asset groups recognized impairment losses and losses by fixed assets

| | | | (Millions of yen) |
|--------------------------|---------|-------------------------|-------------------|
| Asset | Land | Buildings and others | Total |
| (i) Real estate for rent | ¥ 1,511 | ¥ 11 | ¥ 1,523 |
| (ii) Unused real estate | 35 | 50 | 85 |
| Total (i)+(ii) | ¥ 1,547 | ¥ 61 | ¥ 1,608 |

(4) Calculation method of recoverable amount

Recoverable amount is based on net sales value. Net sales value is determined based on appraisal value, posted price or road rate.

2. Depreciation and Amortization of Goodwill

For the nine months ended December 31, 2013, the total amount of depreciation and depreciation of real estate for rent and other assets was ¥9,072 million and the amount of amortization of goodwill was ¥572 million.

(5) Consolidated Solvency Margin Ratio

(Millions of yen)

| | | ı | (Willions of year) |
|--|--------------------------------------|-------------------------|-------------------------|
| | | As of March 31, 2013 | As of December 31, 2013 |
| Total solvency margin | (A) | 956,020 | 1,157,949 |
| Common stock and others | | 180,855 | 215,130 |
| Reserve for price fluctuation of securities | | 46,625 | 48,650 |
| Contingency reserve | | 85,102 | 85,230 |
| Catastrophe loss reserve | | _ | _ |
| Allowance for possible loan losses | | 1,796 | 1,597 |
| Net unrealized gains on available - for - sale securities x 90% (multiplied by 100% if losses) | | 286,774 | 368,205 |
| Net unrealized gains on real estate x 85% | | 72,441 | 80,465 |
| Excess amount of policy reserve based on full-time Zillmer method | I | 189,458 | 195,428 |
| Qualifying subordinated debt | | 66,187 | 123,363 |
| The amount of "excess amount of policy reserve based on full-time Zillmer method subordinated debt" excluded from the calculation of solvency margin | l" and "qualifying | _ | _ |
| Deductible items | | _ | _ |
| Others | | 26,777 | 39,876 |
| Total amount of risk $\sqrt{(\sqrt{R^2 + R_s^2} + R_s + R_s)^2 + (R_s + R_s)^2 + (R_s$ | $R_2 + R_3 + R_7)^2 + R_4 + R_6$ (B) | 192,238 | 214,746 |
| Insurance risk $R_{\rm i}$ | | 27,902 | 27,218 |
| General insurance risk $R_{\scriptscriptstyle 5}$ | | _ | _ |
| Catastrophe risk $R_{\scriptscriptstyle 6}$ | | _ | - |
| 3rd sector insurance risk $R_{ m s}$ | | 9,754 | 9,777 |
| Small amount and short-term insurance risk R_9 | | _ | - |
| Assumed investment yield risk R_2 | | 36,326 | 36,271 |
| Minimum guarantee risk R ₇ | | 2 | 0 |
| Investment risk R ₃ | | 147,663 | 170,315 |
| Business risk R ₄ | | 4,432 | 4,871 |
| Solvency margin ratio (A) (1/2) x (B) x 100 | | 994.6% | 1078.4% |
| | | l | |

Notes: 1. Above figures are calculated based on Articles 86 and 88 of the Enforcement Regulation of the Insurance Business Law and Ministry of Finance Ordinance No. 23, 2011.

2. "Minimum guarantee risk" is calculated by standard method.