Financial Results for the Nine Months Ended December 31, 2023

Fukoku Mutual Life Insurance Company (President: Yoshiteru Yoneyama) announces financial results for the nine months ended December 31, 2023.

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1. Business Highlights

(1) Policies in Force, New Policies and Surrendered and Lapsed Policies

(i) Policies in Force

		As of Marc	ch 31, 2023		As of Decem	ber 31, 2023	
		Number of policies	Number of policies Amount		of policies	Am	ount
		(Thousands)	(100 millions of yen)	(Thousands)	Changes (%, Pre-FYE)	(100 millions of yen)	Changes (%, Pre-FYE)
	Individual insurance	3,159	221,734	3,145	99.5	218,556	98.6
	Individual annuities	562	21,722	545	97.1	20,998	96.7
S	ubtotal	3,722	243,456	3,691	99.2	239,554	98.4
G	roup insurance	_	172,790		_	173,986	100.7
G	roup annuities	_	23,048	_		23,278	101.0

Notes: 1. Policy amounts for individual annuities are equal to (a) the funds to be held at the time annuity payments are to commence for an annuity for which annuity payments have not yet commenced and (b) the amount of policy reserve for an annuity for which payments have commenced and (c) special riders for term insurance attached to individual annuities.

2. Policy amount in force for group annuities is equal to the amount of outstanding policy reserve.

(ii) New Policies

	Nine months ended	То	tal	New business	Net increase by conversion
December 31, 2022		Number of policies (Thousands)	Amount (100 millions of yen)	Amount (100 millions of yen)	Amount (100 millions of yen)
	Individual insurance	256	11,030	8,681	2,349
	Individual annuities	5	148	154	(6)
S	ubtotal	261	11,178	8,835	2,342
G	roup insurance		92	92	_
G	roup annuities	_	164	164	

Nine months ended			То	otal		New business			ease by ersion
1	December 31, 2023	Number of	f policies	Am	ount	Ame	ount	Am	ount
December 51, 2025		(Thousands)	Changes (%, YoY)	(100 millions of yen)	Changes (%, YoY)	(100 millions of yen)	Changes (%, YoY)	(100 millions of yen)	Changes (%, YoY)
	Individual insurance	268	104.7	9,238	83.8	8,491	97.8	747	31.8
	Individual annuities	4	93.0	134	90.5	140	90.6	(5)	_
Subt	otal	272	104.4	9,372	83.8	8,631	97.7	741	31.6
Group insurance		_	_	754	814.1	754	814.1	_	
Group annuities				0	0.1	0	0.1		

Notes: 1. Number of new policies is the sum of new business and policies after conversion.

2. Amount of new policies for individual annuities, both new business and net increase by conversion, is equal to the funds to be held at the time annuity payments are to commence and special riders for term insurance attached to individual annuities.

3. Amount for group annuities is equal to the initial premium payment.

(iii) Surrendered and Lapsed Policies (Individual Insurance and Individual Annuities)

	Nine months ended December 31, 2022	Nine month December 3	
			Changes (%, YoY)
Amount of surrender and lapse (100 millions of yen)	8,057	8,641	107.2
Surrender and lapse ratio (%)	3.27	3.55	0.28

Notes: 1. The amount of lapse is not offset by the amount of reinstatement which was once lapsed.

2. The column of "Changes" of surrender and lapse ratio is increase-decrease points over year.

(2) Annualized Premiums

(i) Policies in Force

			(100 millions of yen, %)	
		As of March 31, 2023	As of December 31, 2023		
				Changes (%, Pre-FYE)	
Indivi	dual insurance	2,629	2,618	99.6	
Indivi	dual annuities	1,066	1,046	98.1	
Total		3,695	3,664	99.1	
	Medical coverage and living benefits	1,164	1,169	100.4	

(ii) New Policies

		(100 millions of yen, %					
		Nine months ended December 31, 2022	Nine months ended I	December 31, 2023			
				Changes (%, YoY)			
Indivi	idual insurance	99	106	107.1			
Indivi	idual annuities	4	3	90.7			
Total		104	110	106.4			
	Medical coverage and living benefits	55	51	92.6			

Notes: 1. Annualized premiums are calculated by using coefficients based on the premium payment method. (For single premium contracts, the amount is calculated by dividing the premium by the coverage period.)

2. Figures for medical coverage and living benefits represent portion of annualized premium corresponding to the medical benefits (hospitalization benefits and surgery benefits, etc.), living benefits (nursing care benefits, etc.) and premium waiver benefits, in which disability cause is excluded but causes such as specific illness are included.

3. New policies include net increase by conversion.

(100 millions of you %)

2. Investment Results of General Account Assets

(1) Asset Composition

			(N	fillions of yen, 9
	As of March 31	, 2023	As of December 3	1, 2023
	Amount	% of total	Amount	% of total
Cash, deposits, and call loans	525,043	7.4 %	554,900	7.6 %
Money held in trust	25,897	0.4	22,981	0.3
Securities	5,692,461	80.1	5,856,986	80.6
Domestic bonds	3,003,156	42.3	2,824,042	38.9
Domestic stocks	808,831	11.4	911,313	12.5
Foreign securities	1,705,027	24.0	1,922,630	26.5
Foreign bonds	1,194,387	16.8	1,364,100	18.8
Foreign stocks and other securities	510,639	7.2	558,530	7.7
Other securities	175,445	2.5	198,999	2.7
Loans	524,193	7.4	512,741	7.1
Policy loans	47,088	0.7	45,973	0.6
Ordinary loans	477,104	6.7	466,768	6.4
Real estate	242,980	3.4	247,536	3.4
Deferred tax assets	13,829	0.2	—	
Others	83,918	1.2	74,024	1.0
Allowance for possible loan losses	(826)	(0.0)	(784)	(0.0)
Total	7,107,497	100.0	7,268,387	100.0
Foreign currency denominated assets	1,802,337	25.4	1,930,185	26.6

Note: The amount of real estate is equal to the amounts of land, buildings, and construction in progress.

(2) Fair Value Information on Securities (other than trading securities)

						1		1 01		ns of yen)
		As of	March 31, 20)23 Jains/Losses			As of December 31, 2023 Gains/Losses			
	Book value	Fair value		Gains/Losses	Losses	Book value	Fair value		Gains/Losses	Losses
Held-to-maturity debt securities	738,300	808,660	70,360	70,424	64	724,478	782,159	57,680	57,680	_
Domestic bonds	738,300	808,660	70,360	70,424	64	724,478	782,159	57,680	57,680	_
Foreign bonds	_	_	_		_	_	_	_		_
Policy-reserve-matching bonds	_	_	_	_	_	108,408	102,634	(5,774)	_	5,77
Domestic bonds	_	_	_		_	108,408	102,634	(5,774)		5,77
Foreign bonds	_	_	_		_	_	_	_		_
Investments in subsidiaries and affiliates	_	_	_		_	_	_			_
Available-for-sale securities	4,307,988	4,839,472	531,484	676,027	144,543	4,197,697	4,904,421	706,724	857,126	150,40
Domestic bonds	2,246,987	2,264,856	17,868	99,271	81,402	2,036,126	1,991,155	(44,970)	82,231	127,20
Domestic stocks	352,575	739,891	387,316	389,227	1,911	356,104	842,443	486,338	488,802	2,46
Foreign securities	1,574,356	1,675,753	101,396	160,374	58,977	1,667,280	1,893,527	226,246	245,361	19,11
Foreign bonds	1,169,512	1,184,154	14,642	68,369	53,727	1,256,194	1,357,858	101,663	116,668	15,00
Foreign stocks and other securities	404,844	491,598	86,754	92,004	5,250	411,085	535,668	124,583	128,693	4,10
Other securities	134,069	158,971	24,902	27,153	2,251	138,185	177,295	39,109	40,731	1,62
Money held in trust	_	_	_	_	_	_	_	_	_	-
Monetary claims bought	_	_	_		_	_	_			-
Negotiable certificate of deposits	_		_	—	—	-		_		-
Others	_		—	—	_	—		—		-
otal	5,046,289	5,648,133	601,844	746,451	144,607	5,030,584	5,789,215	758,631	914,807	156,17
Domestic bonds	2,985,287	3,073,516	88,228	169,695	81,466	2,869,013	2,875,949	6,935	139,911	132,97
Domestic stocks	352,575	739,891	387,316	389,227	1,911	356,104	842,443	486,338	488,802	2,40
Foreign securities	1,574,356	1,675,753	101,396	160,374	58,977	1,667,280	1,893,527	226,246	245,361	19,1
Foreign bonds	1,169,512	1,184,154	14,642	68,369	53,727	1,256,194	1,357,858	101,663	116,668	15,00
Foreign stocks and other securities	404,844	491,598	86,754	92,004	5,250	411,085	535,668	124,583	128,693	4,10
Other securities	134,069	158,971	24,902	27,153	2,251	138,185	177,295	39,109	40,731	1,62
Money held in trust	_	_	_	_	_	_	_	_	_	-
Monetary claims bought	_	_	_		_	_	_	_		-
Negotiable certificate of deposits					_				_	
Others	_	_	_	_	_	_	_	_	_	-

Notes: 1. The table above includes assets which are considered appropriate to deem as securities under the Financial Instruments and Exchange Law.

2. The securities and investment partnerships without fair value are not included in the table above.

• Book value of securities and investment partnerships without fair value are as follows:

		(Millions of yen)
	As of March 31, 2023	As of December 31, 2023
Investments in subsidiaries and affiliates	64,787	64,787
Available-for-sale securities	36,051	43,769
Domestic stocks	5,709	5,639
Foreign stocks	_	_
Others	30,341	38,129
Total	100,838	108,556

Note: In this table, domestic and overseas investment partnerships are included in "Others" within "Available-for-sale securities." However, unrealized gains on available-for-sale securities corresponding to these holdings by domestic and overseas investment partnerships (¥3,616 million as of March 31, 2023 and ¥4,879 million as of December 31, 2023) are included in their balance sheet carrying amounts.

(3) Fair Value Information on Money Held in Trust

·						-			(Millio	ns of yen)
		As of March	n 31, 2023				As of Deceml	ber 31, 202	23	
	Carrying value		Ga	ains/Losse	es	Carrying value		Ga	ains/Losse	s
	on the balance sheet	Fair value		Gains	Losses	on the balance sheet	Fair value		Gains	Losses
Money held in trust	25,897	25,897	_	_		22,981	22,981	_	_	

• Money held in trust for trading purpose

				(Millions of yen)
	As of March	n 31, 2023	As of Decemb	per 31, 2023
	Carrying value on the balance sheet	Net valuation gains/losses included in the statements of operations	Carrying value on the balance sheet	Net valuation gains/losses included in the statements of operations
Money held in trust for trading purpose	24,897	(0)	21,981	92

· Money held in trust classified as held-to-maturity, policy-reserve-matching and available-for-sale

						-			(Millio	ons of yen)
		As of Marcl	n 31, 2023			As of December 31, 2023				
	D 1 1	F 1	Ga	ains/Losse	es	D 1 1	Б. ¹ 1	Fair value Ga	ains/Loss	es
	Book value	Fair value		Gains	Losses	Book value	e Fair value		Gains	Losses
Money held in trust for held-to-maturity			_	_	_			_		_
Money held in trust for policy-reserve- matching		_								
Money held in trust for available-for-sale										

Reference: Fair Value of Real Estate (Land and Leaseholds)

					(Millions of yen)
As of March 31, 2023			As of December 31, 2023		
Carrying value on the balance sheet	Fair value	Gains (Losses)	Carrying value on the balance sheet	Fair value	Gains (Losses)
149,749	314,057	164,307	149,624	314,705	165,080

Note: Fair value is based on the appraisal value by the real-estate appraiser, the appraisal value for property tax and the road rate.

3. Non-consolidated Balance Sheets

(Million			
	As of March 31, 2023	As of December 31, 202	
Assets:			
Cash and deposits	402,472	421,268	
Call loans	130,000	143,000	
Money held in trust	25,897	22,981	
Securities:	5,799,182	5,975,671	
[Government bonds]	[2,395,965]	[2,242,275	
[Local government bonds]	[92,958]	[96,543	
[Corporate bonds]	[542,134]	[513,970	
[Stocks]	[836,501]	[943,535	
[Foreign securities]	[1,756,176]	[1,980,346	
Loans:	524,193	512,741	
Policy loans	47,088	45,973	
Ordinary loans	477,104	466,768	
Tangible fixed assets	247,321	251,607	
Intangible fixed assets	26,917	25,808	
Agency receivables	100	23,808	
Reinsurance receivables		110	
	62	-	
Other assets	55,516	42,284	
Prepaid pension cost	1,614	2,104	
Deferred tax assets	13,829		
Allowance for possible loan losses	(826)	(784	
Total assets	7,226,280	7,396,807	
	As of March 31, 2023	As of December 31, 20	
Liabilities:		,	
Policy reserves:	5,916,509	5,939,677	
Reserve for outstanding claims	21,523	20,320	
Policy reserve	5,830,565	5,847,356	
Reserve for dividends to policyholders	64,420	72,000	
Reinsurance payables	46	42	
Subordinated bonds	241,935	267,260	
Other liabilities:	204,041	154,285	
Corporate income tax payable	101	3,408	
Lease obligations	345	190	
Asset retirement obligations	2,328	2,363	
Rest of the other liabilities	2,328 201,264	148,323	
Reserve for employees' retirement benefits	25,951	26,67	
Reserve for price fluctuation	177,188	179,602	
Deferred tax liabilities		33,74	
Deferred tax liabilities for land revaluation	14,164	14,15	
Total liabilities	6,579,836	6,615,44	
Net assets:	12 000	12.00	
Foundation funds	12,000	12,00	
Accumulated foundation funds redeemed	116,000	116,000	
Reserve for revaluation	112	112	
Surplus:	126,981	134,62	
Legal reserve for future losses	3,463	3,54	
Other surplus:	123,518	131,07	
Reserve for redemption of foundation funds	7,200	9,60	
Reserve for dividend allowances	20,000	20,00	
Accumulated fund for price fluctuation	41,000	41,00	
Reserve for advanced depreciation of real estate for tax purpose	205	20	
Other reserves	767	76	
Unappropriated surplus	54,346	59,50	
Total foundation funds, surplus and others	255,093	262,73	
Net unrealized gains (losses) on available-for-sale securities, net of tax	386,882	514,06	
Revaluation reserve for land, net of tax	4,468	4,55	
Total valuation and translation adjustments	391,350	518,620	
Total net assets			
Total liabilities and net assets	<u> </u>	781,360 7,396,807	
LOUD DOUTOS ONG NOT OSSOTS	7.226.280	7.396.80	

4. Non-consolidated Statements of Operations

	Nine months ended	Nine months ended
	December 31, 2022	December 31, 2023
Ordinary revenues:		
Premium and other income	405,555	372,225
[Premium income]	[405,452]	[372,192
Investment income	153,590	182,644
[Interest, dividends and other income]	[116,437]	[116,469
[Gains on money held in trust, net]	[—]	[67]
[Gains on trading securities, net]	[139]	[675
[Gains on sales of securities]	[24,951]	[46,952
[Foreign exchange gains, net]	[—]	[1,35]
[Gains on separate accounts, net]	[—]	[14,148
Other ordinary revenues	11,636	9,159
[Reversal of reserve for outstanding claims]	[2,184]	[1,202
[Reversal of reserve for claims and other payments]	[3,400]	[—
Total ordinary revenues	570,783	564,029
Ordinary expenses:		
Claims and other payments	391,375	345,969
[Claims]	[112,316]	[85,173
[Annuities]	[113,497]	[111,589
[Benefits]	[112,466]	[89,46]
[Surrenders]	[35,499]	[42,420
[Other payments]	[17,437]	[17,168
Provision of policy reserve and others:	18,843	16,800
Provision of policy reserves	18,833	16,790
Provision of interest portion of reserve for dividends to policyholders	10	10
Investment expenses	49,893	66,110
[Interest expenses]	[3,369]	[3,089
[Losses on money held in trust, net]	[311]	[—
[Losses on sales of securities]	[14,519]	[44,39
[Losses on valuation of securities]	[2,859]	[69:
[Losses on derivative instruments, net]	[8,709]	[5,06]
[Foreign exchange losses, net]	[4,340]	[—
[Losses on separate accounts, net]	[3,514]	[
Operating expenses	67,107	67,570
Other ordinary expenses	18,515	18,077
Total ordinary expenses	545,735	514,534
Ordinary profits	25,047	49,495
Extraordinary gains:	, ,	,
Gains on disposal of fixed assets	56	13
Total extraordinary gains	56	13
Extraordinary losses:		
Losses on disposal of fixed assets	140	96
Impairment losses	29	593
Provision of reserve for price fluctuation	2,692	2,414
100th anniversary bonuses and other losses		4,41
Total extraordinary losses	2,862	7,514
Surplus before income taxes	22,241	41,994
Income taxes:		922
Current	1,688	7,908
Deferred	(1,642)	(1,74)
Total income taxes	46	6,16
Net surplus for the period	22,195	35,83

Notes to the Non-consolidated Financial Statements

I. Presentation of the Non-consolidated Financial Statements

1. Basis of presentation

The accompanying non-consolidated financial statements have been prepared from the accounts maintained by Fukoku Mutual Life Insurance Company (the "Company") in accordance with the provisions set forth in the Insurance Business Act of Japan and its related rules and regulations and in conformity with accounting principles generally accepted in Japan, which are different in certain respects from accounting principles generally accepted in countries and jurisdictions other than Japan.

In addition, the notes to the non-consolidated financial statements include information which is not required under accounting principles generally accepted in Japan but is presented herein as additional information.

Amounts of less than one million yen have been rounded down. As a result, the totals do not add up.

II. Notes to the Non-consolidated Balance Sheets

1. Article 59-6 of the Enforcement Regulations of the Insurance Business Act requires that insurance companies and subsidiaries make an effort to disclose especially important reference information related to conditions of business and property to policyholders and any other customers as stipulated under Article 111, Paragraph 6 of the Insurance Business Act.

To fulfil our efforts to comply with these requirements, we have prepared financial statements for the nine months ended December 31, 2023 in accordance with the first- and third-quarter announcement format model created by The Life Insurance Association of Japan (the "Quarterly Reporting Model") and generally accepted standards for preparation of quarterly financial statements in Japan. As the Quarterly Reporting Model is prepared for the purpose of fulfilling the obligation above to make an effort to disclose information, disclosures in the Quarterly Reporting Model differ from those prescribed by the regulations concerning terminology, formats, and preparation methods of quarterly financial statements and other reports.

- 2. The amount of securities lent under lending agreements was ¥506,428 million as of December 31, 2023.
- 3. Changes in reserve for dividends to policyholders for the nine months ended December 31, 2023 were as follows:

	(Millions of yen)
Balance at the beginning of the current period	¥64,420
Transfer from surplus in the previous fiscal year	28,002
Dividend payments to policyholders during the current period	(20,432)
Increase in interest	10
Balance at the end of the current period	¥72,000

(Millions of you)

III. Notes to the Non-consolidated Statements of Operations

1. Items related to impairment losses for the nine months ended December 31, 2023 were as follows:

(1) Asset grouping method

Real estate and similar used for the insurance business is treated as one asset group for the insurance business as a whole. For other assets such as real estate for rent and idle real estate, each property is treated as one asset group.

(2) Process leading to recognition of impairment losses

For certain assets such as real estate for rent, and idle real estate whose profitability declined significantly due to a decrease in rental income and a fall in land prices, the book value was reduced to the recoverable amount, and the reduced amount was recorded as an impairment losses in extraordinary losses.

(3) Asset groups for which impairment losses were recognized and breakdown of impairment losses by fixed asset type

(i)	Real estate for rent and similar ass	sets
	(Mill	lions of yen)
	Land	¥—
	Buildings	
	Total	¥—
(ii)	Idle real estate and similar assets	
	(Mill	lions of yen)
	Land	¥107
	Buildings	485
	Total	¥593
(iii)	Total (i + ii)	
	(Mill	lions of yen)
	Land	¥107
	Buildings	485
	Total	¥593

(4) Calculation method for recoverable amounts

Net selling prices are used to represent recoverable amounts. Appraisal value, or assessed value based on the published price or roadside land price is used to represent net selling prices.

5. Breakdown of Ordinary Profits (Fundamental Profit)

			(Millions of yen)
		Nine months ended	Nine months ended
		December 31, 2022	December 31, 2023
Fundamental profit	А	19,604	56,941
Capital gains		44,202	51,419
Gains on money held in trust, net			585
Gains on trading securities, net			534
Gains on sales of securities		24,951	46,952
Gains on derivative instruments, net		—	
Foreign exchange gains, net			1,351
Other capital gains		19,250	1,996
Capital losses		31,352	49,158
Losses on money held in trust, net		426	—
Losses on trading securities, net		217	—
Losses on sales of securities		14,519	44,395
Losses on valuation of securities		2,859	695
Losses on derivative instruments, net		8,709	5,067
Foreign exchange losses, net		4,340	—
Other capital losses		279	(999)
Net capital gains (losses)	В	12,849	2,260
Fundamental profit plus net capital gains (losses)	A+B	32,454	59,202
Non-recurring gains		3,604	7
Reinsurance income		_	—
Reversal of contingency reserve		_	—
Reversal of specific allowance for possible loan loss	ses	204	7
Others		3,400	_
Non-recurring losses		11,011	9,714
Reinsurance premiums		_	—
Provision for contingency reserve		1,419	780
Provision of specific allowance for possible loan los	sses	_	_
Provision of allowance for specified overseas loans			_
Write-offs of loans		_	_
Others		9,592	8,934
Non-recurring gains (losses)	С	(7,407)	(9,707)
Ordinary profits	A+B+C	25,047	49,495

Note: Other items break down as follows.

Note: Other items break down as follows.	-	(Millions of yen
	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Fundamental profit	(18,499)	(2,768)
Interest, dividends, and other income from gains/losses on money held in trust	114	86
Interest, dividends, and other income from gains/losses on trading securities	356	141
Foreign exchange-related hedging costs categorized under foreign exchange gains/losses	(7,664)	(999)
Interest, dividends, and other investment expenses from gains/losses on cancellation of investment trusts	279	(47)
Portion of gains/losses on redemption of securities attributable to foreign exchange fluctuations	(11,586)	(1,949)
Other capital gains	19,250	1,996
Foreign exchange-related hedging costs categorized under foreign exchange losses	7,664	_
Interest, dividends, and other investment expenses from gains/losses on cancellation of investment trusts	—	47
Portion of gains/losses on redemption of securities attributable to foreign exchange fluctuations	11,586	1,949
Other capital losses	279	(999)
Foreign exchange-related hedging costs categorized under foreign exchange gains	—	(999)
Interest, dividends, and other investment expenses from gains/losses on cancellation of investment trusts	279	—
Other non-recurring gains	3,400	—
Reversal of reserve for claims and other payments	3,400	_
Other non-recurring losses	9,592	8,934
Provision of policy reserves in accordance with Article 69, Paragraph 5 of the Enforcement Regulations of the Insurance Business Act.	9,592	8,934

6. Solvency Margin Ratio

		(Millions of yen)
	As of March 31, 2023	As of December 31, 202
Fotal solvency margin (A)	1,836,582	2,047,150
Foundation funds and surplus	224,172	238,132
Reserve for price fluctuation	177,188	179,602
Contingency reserve	167,888	168,668
General allowance for possible loan losses	404	374
(Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax)) × 90%	481,590	640,443
Net unrealized gains on real estate $\times 85\%$	155,499	156,223
Excess amount of policy reserve based on full-time Zillmer method	393,521	397,351
Qualifying subordinated debt	241,935	267,260
The amount of "excess amount of policy reserve based on full-time Zillmer method" and "qualifying subordinated debt" excluded from the calculation of solvency margin	_	_
Deductible items	(46,783)	(46,783)
Others	41,164	45,876
Fotal amount of risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B)	323,968	368,160
Insurance risk R1	21,405	21,149
3rd sector insurance risk <i>R</i> ⁸	10,092	10,130
Assumed investment yield risk R2	21,074	20,326
Minimum guarantee risk <i>R</i> 7	_	
Investment risk R3	294,386	338,667
Business risk R4	6,939	7,805
Solvency margin ratio (A) (A)	1,133.8%	1,112.0%
$\frac{1}{(1/2)\times(B)} \times 100$	1,100.070	1,112.070

Notes: 1. Above figures are calculated based on the provisions of Articles 86 and 87 of the Enforcement Regulation of the Insurance Business Act and Ministry of Finance Notification No. 50, 1996.

2. "Deductible items" represent the capital increase to the subsidiary, Fukokushinrai Life Insurance Co., Ltd.

Reference: Economic Solvency Ratio

	As of March 31, 2023	As of December 31, 2023
Economic Solvency Ratio	233.8%	238.5%

Note: Economic solvency ratio (ESR) is an indicator of an insurance company's soundness and indicates whether or not a company has sufficient capital to cover its risks based on market-value assessment of its assets and liabilities. The Company calculates its ESR according to European methodology. Figures for some insurance liabilities and risks current as of December 31, 2023 have been calculated using simplified methods.

7. Status of Separate Account

(1) Separate Account Assets by Products

		(Millions of yen)
	As of March 31, 2023	As of December 31, 2023
	Amount Amount	
Individual variable insurance	_	
Individual variable annuities	_	_
Group annuities	118,783	128,419
Total	118,783	128,419

(2) Policies in Force

(i) Individual Variable Insurance

The Company has not sold the individual variable insurance.

(ii) Individual Variable Annuities

(Millions of yen except number of policies)

	As of Marc	ch 31, 2023	As of December 31, 2023	
	Number of policies	Amount	Number of policies	Amount
Individual variable annuities	_	_	_	—
Total	_	_	_	_

8. Status of the Company, Subsidiaries and Affiliates

(1) Selected Financial Data

(100 millions of ye				
	Nine months ended December 31, 2022	Nine months ended December 31, 2023		
Ordinary revenues	7,504	7,883		
Ordinary profits	265	537		
Net surplus attributable to the parent company	226	381		
Comprehensive income	(2,001)	1,704		
	(2,001)	1,704		

	As of March 31, 2023	As of December 31, 2023
Total assets	88,837	91,569
Solvency margin ratio	1,171.9%	1,149.1%

(2) Scope of Consolidation and Application of Equity Method

Number of consolidated subsidiaries: 6

Number of unconsolidated subsidiaries accounted for under the equity method: 0

Number of affiliates accounted for under the equity method: 0

(3) Consolidated Balance Sheets

(Millions of yen)			
As of March 31, 2023 As of December 3			
Assets:			
Cash and deposits	524,841	517,041	
Call loans	130,000	143,000	
Money held in trust	25,897	22,981	
Securities	7,321,344	7,619,752	
Loans	527,561	516,083	
Tangible fixed assets	247,723	252,023	
Intangible fixed assets	28,690	27,312	
Agency receivables	0	0	
Reinsurance receivables	83	5	
Other assets	61,085	48,938	
Net defined benefit assets	1,184	7,009	
Deferred tax assets	16,131	3,577	
Allowance for possible loan losses	(826)	(784)	
Total assets	8,883,718	9,156,940	

	As of March 31, 2023	As of December 31, 2023
Liabilities:		
Policy reserves:	7,540,406	7,655,132
Reserve for outstanding claims	26,326	25,656
Policy reserve	7,449,355	7,557,166
Reserve for dividends to policyholders	64,420	72,000
Reserve for dividends to policyholders (subsidiary)	304	309
Agency payables	461	579
Reinsurance payables	60	53
Subordinated bonds	241,935	267,260
Other liabilities	208,704	161,124
Net defined benefit liabilities	25,220	24,147
Reserve for price fluctuation	188,538	191,220
Deferred tax liabilities	0	36,752
Deferred tax liabilities for land revaluation	14,164	14,154
Total liabilities	8,219,491	8,350,426
Net assets:		
Foundation funds	12,000	12,000
Accumulated foundation funds redeemed	116,000	116,000
Reserve for revaluation	112	112
Consolidated surplus	133,303	143,297
Total foundation funds, surplus and others	261,415	271,409
Net unrealized gains (losses) on available-for-sale securities, net of tax	390,148	516,595
Revaluation reserve for land, net of tax	4,468	4,557
Foreign currency translation adjustment	(58)	351
Accumulated remeasurements of defined benefit plans	274	5,456
Total accumulated other comprehensive income	394,833	526,961
Non-controlling interests	7,977	8,143
Total net assets	664,226	806,514
Total liabilities and net assets	8,883,718	9,156,940

(4) Consolidated Statements of Operations and Comprehensive Income [Consolidated Statements of Operations]

		(Millions of ye
	Nine months ended December 31, 2022	Nine months ended December 31, 2022
Ordinary revenues:		
Premium and other income	569,546	580,892
Investment income	167,819	198,056
[Interest, dividends and other income]	[129,657]	[131,861
[Gains on money held in trust, net]	[—]	[671
[Gains on trading securities, net]	[139]	[675
[Gains on sales of securities]	[25,960]	[46,971
[Foreign exchange gains, net]	[]	[1,353
[Gains on separate accounts, net]	[—]	[14,148
Other ordinary revenues	13,059	9,365
[Reversal of reserve for outstanding claims]	[2,447]	[670
Total ordinary revenues	750,425	788,315
Ordinary expenses:	750,425	700,510
Claims and other payments	524,565	463,199
[Claims]		
[Annuities]	[120,990]	[94,285
	[216,751]	[196,257
[Benefits]	[116,440]	[92,431
[Surrenders]	[52,607]	[62,737
[Other payments]	[17,533]	[17,267
Provision of policy reserve and others:	53,073	107,820
Provision of policy reserves	53,062	107,810
Provision of interest portion of reserve for dividends to policyholders	10	10
Provision of interest portion of reserve for dividends to policyholders (subsidiary)	0	(
Investment expenses	48,917	65,795
[Interest expenses]	[3,376]	[3,102
[Losses on money held in trust, net]	[311]	[—
[Losses on sales of securities]	[14,519]	[45,137
[Losses on valuation of securities]	[2,859]	[695
[Losses on derivative instruments, net]	[8,709]	[5,067
[Foreign exchange losses, net]	[4,341]	[—
[Losses on separate accounts, net]	[3,514]	[—
Operating expenses	74,739	76,716
Other ordinary expenses	22,618	21,004
Total ordinary expenses	723,915	734,537
Ordinary profits	26,510	53,777
Extraordinary gains:		
Gains on disposal of fixed assets	56	13
Total extraordinary gains	56	13
Extraordinary losses:		
Losses on disposal of fixed assets	144	87
Impairment losses	29	593
Provision of reserve for price fluctuation	2,931	2,682
100th anniversary bonuses and other losses	2,751	4,399
-	2 105	1
Total extraordinary losses	3,105	7,762
Provision of reserve for dividends to policyholders (subsidiary)	148	145
Surplus before income taxes	23,312	45,884
Income taxes:		
Current	2,186	9,143
Deferred	(1,546)	(1,714
Total income taxes	640	7,429
Net surplus for the period	22,672	38,455
Net surplus attributable to non-controlling interests	56	267
Net surplus attributable to the parent company	22,616	38,187

(4) Consolidated Statements of Operations and Comprehensive Income (Continued)

[Consolidated Statements of Comprehensive Income]

		(Millions of yen)
	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net surplus	22,672	38,455
Other comprehensive income:	(222,809)	131,952
Net unrealized gains (losses) on available-for-sale securities, net of tax	(223,611)	126,361
Foreign currency translation adjustments	382	409
Remeasurements of defined benefit plan, net of tax	420	5,181
Comprehensive income:	(200,137)	170,407
Comprehensive income attributable to the parent company	(199,622)	170,226
Comprehensive income attributable to non-controlling interests	(515)	181

Notes to the Consolidated Financial Statements

I. Presentation of the Consolidated Financial Statements

1. Basis of Presentation

The accompanying consolidated financial statements have been prepared from the accounts maintained by Fukoku Mutual Life Insurance Company (the "Company") and its consolidated subsidiaries in accordance with the provisions set forth in the Insurance Business Act of Japan and its related rules and regulations and in conformity with accounting principles generally accepted in Japan, which are different in certain respects from accounting principles generally accepted in countries and jurisdictions other than Japan.

In addition, the notes to the consolidated financial statements include information which is not required under accounting principles generally accepted in Japan but is presented herein as additional information.

Amounts of less than one million yen have been rounded down. As a result, the totals do not add up.

II. Notes to the Consolidated Balance Sheets

1. Article 59-6 of the Enforcement Regulations of the Insurance Business Act requires that insurance companies and subsidiaries make an effort to disclose especially important reference information related to conditions of business and property to policyholders and any other customers as stipulated under Article 111, Paragraph 6 of the Insurance Business Act.

To fulfil our efforts to comply with these requirements, we have prepared consolidated financial statements for the nine months ended December 31, 2023 in accordance with the first- and third-quarter announcement format model created by The Life Insurance Association of Japan (the "Quarterly Reporting Model") and generally accepted standards for preparation of quarterly consolidated financial statements in Japan. As the Quarterly Reporting Model is prepared for the purpose of fulfilling the obligation above to make an effort to disclose information, disclosures in the Quarterly Reporting Model differ from those prescribed by the regulations concerning terminology, formats, and preparation methods of quarterly consolidated financial statements and other reports.

- 2. The amount of securities lent under lending agreements was ¥506,428 million as of December 31, 2023.
- 3. Changes in reserve for dividends to policyholders for the nine months ended December 31, 2023 were as follows:

	(Millions of yen)
Balance at the beginning of the current period	¥64,420
Transfer from surplus in the previous fiscal year	28,002
Dividend payments to policyholders during the current period	(20,432)
Increase in interest	10
Balance at the end of the current period	¥72,000

4. Changes in reserve for dividends to policyholders (Fukokushinrai Life Insurance Co., Ltd.) for the nine months ended December 31, 2023 were as follows:

	(Millions of yen)
Balance at the beginning of the current period	¥304
Dividend payments to policyholders during the current period	(140)
Increase in interest	0
Provision of reserve for dividends to policyholders	145
Balance at the end of the current period	¥309

III. Notes to the Consolidated Statements of Operations

- 1. Items related to impairment losses for the nine months ended December 31, 2023 were as follows:
- (1) Asset grouping method

Real estate and similar used for the insurance business is treated as one asset group for the insurance business as a whole. For other assets such as real estate for rent and idle real estate, each property is treated as one asset group.

(2) Process leading to recognition of impairment losses

For certain assets such as real estate for rent, and idle real estate whose profitability declined significantly due to a decrease in rental income and a fall in land prices, the book value was reduced to the recoverable amount, and the reduced amount was recorded as an impairment losses in extraordinary losses.

(3) Asset groups for which impairment losses were recognized and breakdown of impairment losses by fixed asset type

(i)	Real estate for rent and similar a	asse	ets
	()	Ailli	ons of yen)
	Land		¥—
	Buildings	•	
	Total	••	¥—
(ii)	Idle real estate and similar asset	s	
	(N	Ailli	ons of yen)
	Land	••	¥107
	Buildings		485
	Total	•••	¥593
(iii)	Total (i + ii)		
	(N	Ailli	ons of yen)
	Land		¥107
	Buildings	••	485
	Total		¥593

(4) Calculation method for recoverable amounts

Net selling prices are used to represent recoverable amounts. Appraisal value, or assessed value based on the published price or roadside land price is used to represent net selling prices.

2. For the nine months ended December 31, 2023, the total amount of depreciation, including depreciation of real estate for rent, was ¥12,084 million.

(5) Status of Insurance	Claims Paving	Ability of the	Company and I	nsurance Subsidiaries
(c) Status of misuranee	ciunno i uyme	s nonney or ene	company and n	insurance substantines

		As of March 31, 2023	(Millions of year As of December 31, 202
otal solvency margin	(A)	1,923,471	2,144,373
Foundation funds and surplus		238,663	255,150
Reserve for price fluctuation		188,538	191,220
Contingency reserve		170,512	171,486
Catastrophe loss reserve		_	_
General allowance for possible loan losse	28	404	374
(Net unrealized gains (losses) on securitie hedge gains (losses) (before tax)) × 90%		486,289	644,272
Net unrealized gains on real estate × 85%		155,499	156,223
Sum of unrecognized actuarial difference	s and unrecognized prior service cost	381	7,578
Excess amount of policy reserve based or	n full-time Zillmer method	395,807	399,695
Qualifying subordinated debt		241,935	267,260
The amount of "excess amount of polic method" and "qualifying subordinated of solvency margin		_	_
Deductible items		_	
Others		45,439	51,110
Sotal amount of risk $\sqrt{(\sqrt{R_1^2 + R_5^2} + R_8 + R_8)}$	$\overline{R_9)^2 + (R_2 + R_3 + R_7)^2} + R_4 + R_6 $ (B)	328,259	373,204
Insurance risk	R_1	21,801	21,541
General insurance risk	R_5	_	
Catastrophe risk	R_6	—	_
3rd sector insurance risk	R_8	10,241	10,282
Small amount and short-term insurance	risk R9	—	_
Assumed investment yield risk	R_2	21,398	20,656
Minimum guarantee risk	R_7	_	_
Investment risk	R_3	298,225	343,243
Business risk	R_4	7,033	7,914
olvency margin ratio (A) ×10	0	1,171.9%	1,149.1%

Note: Above figures are calculated based on the provisions of Articles 86-2 and 88 of the Enforcement Regulation of the Insurance Business Act and the Financial Services Agency Notification No. 23, 2011.

Reference: Consolidated Economic Solvency Ratio

	As of March 31, 2023	As of December 31, 2023
Economic Solvency Ratio	245.2%	248.7%

Note: Economic solvency ratio (ESR) is an indicator of an insurance company's soundness and indicates whether or not a company has sufficient capital to cover its risks based on market-value assessment of its assets and liabilities. The Company calculates its ESR according to European methodology. Figures for some insurance liabilities and risks current as of December 31, 2023 have been calculated using simplified methods.