# Supplementary Materials for the Six Months Ended September 30, 2014

## **Investment Results of General Account Assets**

| Breakdown of Securities                             | <br>P.1 |
|---|---------|
| 2. Securities by Contractual Maturity Dates         | <br>P.1 |
| 3. Stocks by Industry                               | <br>P.2 |
| 4. Loans  | <br>P.3 |
| 5. Loans by Contractual Maturity Dates              | <br>P.3 |
| 6. Loans to Domestic Companies by Company Size      | <br>P.4 |
| 7. Loans by Industry                                | <br>P.5 |
| 8. Loans by Region                                  | <br>P.6 |
| 9. Loans by Collateral Types                        | <br>P.6 |
| 10. Overseas Investments                            | <br>P.7 |
| (1) Breakdown by Asset Composition                  | <br>P.7 |
| (2) Investments by Region                           | <br>P.8 |
| (3) Foreign Currency Denominated Assets by Currency | <br>P.8 |
| Allowance for Possible Loan Losses                  | <br>P.9 |
|   |         |

### Investment Results of General Account Assets

#### 1. Breakdown of Securities

(Millions of yen)

|                                     | As of Marc     | n 31, 2014 | As of Septem   | ber 30, 2014 |
|-------------------------------------|----------------|------------|----------------|--------------|
|                                     | Carrying value | % of total | Carrying value | % of total   |
| Government bonds                    | 2,076,191      | 43.3 %     | 2,065,697      | 41.2 %       |
| Local government bonds              | 156,576        | 3.3        | 155,869        | 3.1          |
| Corporate bonds                     | 643,409        | 13.4       | 659,977        | 13.2         |
| Public entity bonds                 | 409,794        | 8.5        | 425,605        | 8.5          |
| Stocks                              | 482,308        | 10.1       | 550,464        | 11.0         |
| Foreign securities                  | 1,365,396      | 28.5       | 1,502,394      | 30.0         |
| Foreign bonds                       | 1,109,910      | 23.1       | 1,231,566      | 24.6         |
| Foreign stocks and other securities | 255,485        | 5.3        | 270,827        | 5.4          |
| Other securities                    | 74,621         | 1.6        | 73,619         | 1.5          |
| Total                               | 4,798,502      | 100.0      | 5,008,023      | 100.0        |

### 2. Securities by Contractual Maturity Dates

(Millions of yen)

|                                     |                             |   | As   | of March 31, 20                            | 14  |   |           |
|-------------------------------------|-----------------------------|---|--|--|---|---|-----------|
|                                     | Due in<br>1 year<br>or less | Due after<br>1 year<br>through<br>3 years | Due after<br>3 years<br>through<br>5 years | Due after<br>5 years<br>through<br>7 years | Due after<br>7 years<br>through<br>10 years | Due after<br>10 years or<br>having no<br>maturity<br>date | Total     |
| Securities                          | 168,621                     | 499,103                                   | 377,194                                    | 458,825                                    | 504,048                                     | 2,790,709   | 4,798,502 |
| Government bonds                    | 34,796                      | 104,242                                   | 4,018                                      | 22,865                                     | 201,315                                     | 1,708,953   | 2,076,191 |
| Local government bonds              | 14,893                      | 30,558                                    | 16,075                                     | 1,102                                      | 3,158                                       | 90,788  | 156,576   |
| Corporate bonds                     | 28,487                      | 97,216                                    | 145,071                                    | 75,473                                     | 65,570                                      | 231,588   | 643,409   |
| Stocks                              |                             |   |  |  |   | 482,308   | 482,308   |
| Foreign securities                  | 89,812                      | 265,903                                   | 210,698                                    | 348,071                                    | 230,387                                     | 220,521   | 1,365,396 |
| Foreign bonds                       | 89,478                      | 202,706                                   | 208,277                                    | 348,071                                    | 229,393                                     | 31,983  | 1,109,910 |
| Foreign stocks and other securities | 334                         | 63,197                                    | 2,421                                      | _  | 993   | 188,538   | 255,485   |
| Other securities                    | 631                         | 1,181                                     | 1,329                                      | 11,312                                     | 3,616                                       | 56,548  | 74,621    |
| Money held in trust                 | _                           | _   | _  | _  | _   | _   | _         |
| Negotiable certificate of deposits  | _                           | _   | _  | _  | _   | _   | _         |
| Others                              | _                           | _   | _  | _  | _   | _   | _         |

(Millions of yen)

|                                     |                             |   | As of                                      | September 30,                              | 2014  |   |           |
|-------------------------------------|-----------------------------|---|--|--|---|---|-----------|
|                                     | Due in<br>1 year<br>or less | Due after<br>1 year<br>through<br>3 years | Due after<br>3 years<br>through<br>5 years | Due after<br>5 years<br>through<br>7 years | Due after<br>7 years<br>through<br>10 years | Due after<br>10 years or<br>having no<br>maturity<br>date | Total     |
| Securities                          | 268,770                     | 414,095                                   | 408,997                                    | 493,884                                    | 563,278                                     | 2,858,996   | 5,008,023 |
| Government bonds                    | 37,195                      | 68,847                                    | 3,916                                      | 30,334                                     | 219,274                                     | 1,706,129   | 2,065,697 |
| Local government bonds              | 10,911                      | 31,504                                    | 18,067                                     | 1,001                                      | 7,171                                       | 87,212  | 155,869   |
| Corporate bonds                     | 33,668                      | 111,378                                   | 139,004                                    | 73,887                                     | 75,314                                      | 226,724   | 659,977   |
| Stocks                              |                             |   |  |  |   | 550,464   | 550,464   |
| Foreign securities                  | 186,738                     | 200,204                                   | 247,661                                    | 375,816                                    | 260,052                                     | 231,921   | 1,502,394 |
| Foreign bonds                       | 131,281                     | 185,765                                   | 246,979                                    | 375,816                                    | 258,036                                     | 33,687  | 1,231,566 |
| Foreign stocks and other securities | 55,456                      | 14,439                                    | 681  | _  | 2,015                                       | 198,233   | 270,827   |
| Other securities                    | 256                         | 2,159                                     | 348  | 12,845                                     | 1,465                                       | 56,543  | 73,619    |
| Money held in trust                 | _                           | -   | _  | _  | _   | _   | _         |
| Negotiable certificate of deposits  | _                           | _   | _  | _  | _   | _   | _         |
| Others                              | _                           | ı   | -  | -  | _   | _   | _         |

Note: The figures above include financial instruments treated as securities in accordance with "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10).

## 3. Stocks by Industry

(Millions of yen)

| As of September 30, 2014   September 30, 2014  |   | Λο οί          | :     | (Millions of year) |       |  |  |
|--|---|----------------|-------|--------------------|-------|--|--|
| Carrying value   % of total   Carrying value   % of total   Fisheries, agriculture and forestry   -  |   |                |       |                    |       |  |  |
| Fisheries, agriculture and forestry  |   |                |       |                    |       |  |  |
| Mining   | Fisheries agriculture and forestry      | Carrying value |       | — Carrying value   |       |  |  |
| Manufacturing  |   | _              |       | _                  |       |  |  |
| Manufacturing  |   | 11 323         | 23    | 15 712             | 2.0   |  |  |
| Food products  |   | 11,020         | 2.0   | 10,712             | 2.3   |  |  |
| Textiles and clothing  |   | 62 630         | 13.0  | 71 905             | 13.1  |  |  |
| Pulp and paper   | l l · · · · ·                           |                |       |                    |       |  |  |
| Chemicals         37,114         7.7         41,618         7.6           Medical supplies         9,728         2.0         10,951         2.0           Oil and coal products         —         —         —         —         —           Rubber products         4,523         0.9         4,438         0.8           Glass and stone products         1,033         0.2         1,230         0.2           Iron and steel         5,358         1.1         6,092         1.1           Non-steel metals         1,836         0.4         2,764         0.5           Metal products         11,852         2.5         9,961         1.8           Machinery         40,274         8.4         55,993         10.2           Electric appliances         36,927         7.7         43,526         7.9           Transportation equipment         10,053         2.1         12,764         2.3           Precision instruments         2,258         0.5         3,100         0.6           Other products         5,536         1.1         6,246         1.1           Electric and gas utilities         35,002         7.3         40,704         7.4           Transportat   | l                                       |                |       |                    |       |  |  |
| Medical supplies         9,728         2.0         10,951         2.0           Oil and coal products         —         —         —         —           Rubber products         4,523         0.9         4,438         0.8           Glass and stone products         1,033         0.2         1,230         0.2           Iron and steel         5,358         1.1         6,092         1.1           Non-steel metals         1,836         0.4         2,764         0.5           Metal products         11,852         2.5         9,961         1.8           Machinery         40,274         8.4         55,993         10.2           Electric appliances         36,927         7.7         43,526         7.9           Transportation equipment         10,053         2.1         12,764         2.3           Precision instruments         2,258         0.5         3,100         0.6           Other products         5,536         1.1         6,246         1.1           Electric and gas utilities         35,002         7.3         40,704         7.4           Transportation, information and telecommunications         180         0.0         173         0.0  |   |                |       | •                  |       |  |  |
| Oil and coal products  |   |                |       |                    |       |  |  |
| Rubber products  | 1 1                                     | 9,720          | 2.0   | 10,951             | 2.0   |  |  |
| Glass and stone products   1,033   0.2   1,230   0.2     Iron and steel   5,358   1.1   6,092   1.1     Non-steel metals   1,836   0.4   2,764   0.5     Metal products   11,852   2.5   9,961   1.8     Machinery   40,274   8.4   55,993   10.2     Electric appliances   36,927   7.7   43,526   7.9     Transportation equipment   10,053   2.1   12,764   2.3     Precision instruments   2,258   0.5   3,100   0.6     Other products   5,536   1.1   6,246   1.1     Electric and gas utilities   35,002   7.3   40,704   7.4    Transportation, information and telecommunications   180   0.0   173   0.0     Air transportation   2,659   0.6   3,000   0.5     Warehouses and harbor transportation   180   0.0   283   0.1     Information and telecommunications   10,162   2.1   11,607   2.1    Commerce   Wholesale   9,498   2.0   10,232   1.9     Retail   3,951   0.8   5,925   1.1    Finance and insurance   Securities and commodity future trading   7,864   1.6   7,450   1.4     Securities and commodity future trading   19,915   4.1   22,296   4.1     Real estate   6,037   1.3   6,434   1.2     Services   16,678   3.5   17,523   3.2  | l l                                     | 4.500          | -     | 4 420              | -     |  |  |
| Iron and steel   5,358   1.1   6,092   1.1     Non-steel metals   1,836   0.4   2,764   0.5     Metal products   11,852   2.5   9,961   1.8     Machinery   40,274   8.4   55,993   10.2     Electric appliances   36,927   7.7   43,526   7.9     Transportation equipment   10,053   2.1   12,764   2.3     Precision instruments   2,258   0.5   3,100   0.6     Other products   5,536   1.1   6,246   1.1     Electric and gas utilities   35,002   7.3   40,704   7.4    Transportation, information and telecommunications     Land transportation   180   0.0   173   0.0     Air transportation   180   0.0   173   0.0     Air transportation   2,659   0.6   3,000   0.5     Warehouses and harbor transportation   162   2.1   11,607   2.1    Commerce   Value   1,232   1.9     Retail   3,951   0.8   5,925   1.1    Finance and insurance   Banking   Securities and commodity future trading   7,864   1.6   7,450   1.4     Insurance   39,421   8.2   39,833   7.2     Other financial services   19,915   4.1   22,296   4.1    Real estate   6,037   1.3   6,434   1.2     Services   16,678   3.5   17,523   3.2   | l l ·                                   |                |       | *                  |       |  |  |
| Non-steel metals   | 1 1 ·                                   |                |       | •                  |       |  |  |
| Metal products         11,852         2.5         9,961         1.8           Machinery         40,274         8.4         55,993         10.2           Electric appliances         36,927         7.7         43,526         7.9           Transportation equipment         10,053         2.1         12,764         2.3           Precision instruments         2,258         0.5         3,100         0.6           Other products         5,536         1.1         6,246         1.1           Electric and gas utilities         35,002         7.3         40,704         7.4           Transportation, information and telecommunications         180         0.0         173         0.0           Marine transportation         180         0.0         173         0.0           Air transportation         2,659         0.6         3,000         0.5           Warehouses and harbor transportation         56         0.0         283         0.1           Information and telecommunications         10,162         2.1         11,607         2.1           Commerce         Wholesale         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925 <td></td> <td></td> <td></td> <td>,</td> <td></td>                       |   |                |       | ,                  |       |  |  |
| Machinery       40,274       8.4       55,993       10.2         Electric appliances       36,927       7.7       43,526       7.9         Transportation equipment       10,053       2.1       12,764       2.3         Precision instruments       2,258       0.5       3,100       0.6         Other products       5,536       1.1       6,246       1.1         Electric and gas utilities       35,002       7.3       40,704       7.4         Transportation, information and telecommunications       52,831       11.0       59,761       10.9         Marine transportation       180       0.0       173       0.0         Air transportation       2,659       0.6       3,000       0.5         Warehouses and harbor transportation Information and telecommunications       10,162       2.1       11,607       2.1         Commerce       Wholesale       9,498       2.0       10,232       1.9         Retail       3,951       0.8       5,925       1.1         Finance and insurance       39,421       8.2       39,833       7.2         Other financial services       19,915       4.1       22,296       4.1         Real estate       6,037  |   |                |       |                    |       |  |  |
| Electric appliances   36,927   7.7   43,526   7.9     Transportation equipment   10,053   2.1   12,764   2.3     Precision instruments   2,258   0.5   3,100   0.6     Other products   5,536   1.1   6,246   1.1     Electric and gas utilities   35,002   7.3   40,704   7.4     Transportation, information and telecommunications  | l l '                                   |                |       | *                  |       |  |  |
| Transportation equipment         10,053         2.1         12,764         2.3           Precision instruments         2,258         0.5         3,100         0.6           Other products         5,536         1.1         6,246         1.1           Electric and gas utilities         35,002         7.3         40,704         7.4           Transportation, information and telecommunications         52,831         11.0         59,761         10.9           Marine transportation         180         0.0         173         0.0           Air transportation         2,659         0.6         3,000         0.5           Warehouses and harbor transportation         56         0.0         283         0.1           Information and telecommunications         10,162         2.1         11,607         2.1           Commerce         Wholesale         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         39,421         8.2         39,833         7.2           Other financial services  | 1 1                                     | •              |       |                    |       |  |  |
| Precision instruments         2,258         0.5         3,100         0.6           Other products         5,536         1.1         6,246         1.1           Electric and gas utilities         35,002         7.3         40,704         7.4           Transportation, information and telecommunications         52,831         11.0         59,761         10.9           Marine transportation         180         0.0         173         0.0           Air transportation         2,659         0.6         3,000         0.5           Warehouses and harbor transportation         56         0.0         283         0.1           Information and telecommunications         10,162         2.1         11,607         2.1           Commerce         Wholesale         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         39,421         8.2         39,833         7.2           Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037 <td>I I</td> <td></td> <td></td> <td>,</td> <td></td> | I I                                     |                |       | ,                  |       |  |  |
| Other products         5,536         1.1         6,246         1.1           Electric and gas utilities         35,002         7.3         40,704         7.4           Transportation, information and telecommunications         52,831         11.0         59,761         10.9           Land transportation         180         0.0         173         0.0           Marine transportation         2,659         0.6         3,000         0.5           Warehouses and harbor transportation         56         0.0         283         0.1           Information and telecommunications         10,162         2.1         11,607         2.1           Commerce         Wholesale         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         39,421         8.2         39,833         7.2           Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037         1.3         6,434         1.2           Services         16,678  |   | *              |       |                    |       |  |  |
| Electric and gas utilities   35,002   7.3   40,704   7.4   |   |                |       | *                  |       |  |  |
| Transportation, information and telecommunications         52,831         11.0         59,761         10.9           Marine transportation         180         0.0         173         0.0           Air transportation         2,659         0.6         3,000         0.5           Warehouses and harbor transportation Information and telecommunications         56         0.0         283         0.1           Information and telecommunications         10,162         2.1         11,607         2.1           Commerce         Wholesale Retail         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         39,421         8.2         39,833         7.2           Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037         1.3         6,434         1.2           Services         16,678         3.5         17,523         3.2  |   |                |       |                    |       |  |  |
| telecommunications         52,831         11.0         59,761         10.9           Marine transportation         180         0.0         173         0.0           Air transportation         2,659         0.6         3,000         0.5           Warehouses and harbor transportation Information and telecommunications         56         0.0         283         0.1           Information and telecommunications         10,162         2.1         11,607         2.1           Commerce         Wholesale Retail         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         39,421         8.2         39,833         7.2           Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037         1.3         6,434         1.2           Services         16,678         3.5         17,523         3.2  | <u> </u>                                | 35,002         | 7.3   | 40,704             | 7.4   |  |  |
| Land transportation       52,831       11.0       59,761       10.9         Marine transportation       180       0.0       173       0.0         Air transportation       2,659       0.6       3,000       0.5         Warehouses and harbor transportation       56       0.0       283       0.1         Information and telecommunications       10,162       2.1       11,607       2.1         Commerce       Wholesale       9,498       2.0       10,232       1.9         Retail       3,951       0.8       5,925       1.1         Finance and insurance       22,519       4.7       23,252       4.2         Securities and commodity future trading       7,864       1.6       7,450       1.4         Insurance       39,421       8.2       39,833       7.2         Other financial services       19,915       4.1       22,296       4.1         Real estate       6,037       1.3       6,434       1.2         Services       16,678       3.5       17,523       3.2   | ·                                       |                |       |                    |       |  |  |
| Marine transportation         180         0.0         173         0.0           Air transportation         2,659         0.6         3,000         0.5           Warehouses and harbor transportation Information and telecommunications         56         0.0         283         0.1           Information and telecommunications         10,162         2.1         11,607         2.1           Commerce         Wholesale         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         7,864         1.6         7,450         1.4           Insurance Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037         1.3         6,434         1.2           Services         16,678         3.5         17,523         3.2  |   |                |       |                    |       |  |  |
| Air transportation       2,659       0.6       3,000       0.5         Warehouses and harbor transportation       56       0.0       283       0.1         Information and telecommunications       10,162       2.1       11,607       2.1         Commerce       Vholesale       9,498       2.0       10,232       1.9         Retail       3,951       0.8       5,925       1.1         Finance and insurance       22,519       4.7       23,252       4.2         Securities and commodity future trading Insurance       7,864       1.6       7,450       1.4         Insurance       39,421       8.2       39,833       7.2         Other financial services       19,915       4.1       22,296       4.1         Real estate       6,037       1.3       6,434       1.2         Services       16,678       3.5       17,523       3.2   | l l                                     | *              |       |                    |       |  |  |
| Warehouses and harbor transportation Information and telecommunications         56         0.0         283         0.1           Commerce         10,162         2.1         11,607         2.1           Wholesale Retail         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         7,864         1.6         7,450         1.4           Insurance Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037         1.3         6,434         1.2           Services         16,678         3.5         17,523         3.2   | l l                                     |                |       |                    |       |  |  |
| Information and telecommunications   10,162   2.1   11,607   2.1   | 1 1 · · · · · · · · · · · · · · · · · · | 2,659          | 0.6   |                    |       |  |  |
| Commerce         9,498         2.0         10,232         1.9           Retail         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         7,864         1.6         7,450         1.4           Insurance         39,421         8.2         39,833         7.2           Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037         1.3         6,434         1.2           Services         16,678         3.5         17,523         3.2   | I I                                     | 56             |       | 283                |       |  |  |
| Wholesale Retail         9,498         2.0         10,232         1.9           Finance and insurance         3,951         0.8         5,925         1.1           Finance and insurance         22,519         4.7         23,252         4.2           Securities and commodity future trading Insurance         7,864         1.6         7,450         1.4           Insurance Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037         1.3         6,434         1.2           Services         16,678         3.5         17,523         3.2  | Information and telecommunications      | 10,162         | 2.1   | 11,607             | 2.1   |  |  |
| Retail       3,951       0.8       5,925       1.1         Finance and insurance         Banking       22,519       4.7       23,252       4.2         Securities and commodity future trading       7,864       1.6       7,450       1.4         Insurance       39,421       8.2       39,833       7.2         Other financial services       19,915       4.1       22,296       4.1         Real estate       6,037       1.3       6,434       1.2         Services       16,678       3.5       17,523       3.2   |   |                |       |                    |       |  |  |
| Finance and insurance       22,519       4.7       23,252       4.2         Securities and commodity future trading Insurance       7,864       1.6       7,450       1.4         Other financial services       19,915       4.1       22,296       4.1         Real estate       6,037       1.3       6,434       1.2         Services       16,678       3.5       17,523       3.2  |   | 9,498          | 2.0   | 10,232             | 1.9   |  |  |
| Banking       22,519       4.7       23,252       4.2         Securities and commodity future trading Insurance       7,864       1.6       7,450       1.4         Other financial services       19,915       4.1       22,296       4.1         Real estate       6,037       1.3       6,434       1.2         Services       16,678       3.5       17,523       3.2  |   | 3,951          | 0.8   | 5,925              | 1.1   |  |  |
| Securities and commodity future trading Insurance       7,864       1.6       7,450       1.4         Other financial services       19,915       4.1       22,296       4.1         Real estate       6,037       1.3       6,434       1.2         Services       16,678       3.5       17,523       3.2  | Finance and insurance                   |                |       |                    |       |  |  |
| Insurance       39,421       8.2       39,833       7.2         Other financial services       19,915       4.1       22,296       4.1         Real estate       6,037       1.3       6,434       1.2         Services       16,678       3.5       17,523       3.2  | Banking                                 | 22,519         | 4.7   | 23,252             | 4.2   |  |  |
| Other financial services         19,915         4.1         22,296         4.1           Real estate         6,037         1.3         6,434         1.2           Services         16,678         3.5         17,523         3.2  | Securities and commodity future trading | 7,864          | 1.6   | 7,450              | 1.4   |  |  |
| Real estate       6,037       1.3       6,434       1.2         Services       16,678       3.5       17,523       3.2   | Insurance                               | 39,421         | 8.2   | 39,833             | 7.2   |  |  |
| Services 16,678 3.5 17,523 3.2   | Other financial services                | 19,915         | 4.1   | 22,296             | 4.1   |  |  |
|  | Real estate                             | 6,037          | 1.3   | 6,434              | 1.2   |  |  |
| Total 482,308 100.0 550,464 100.0  | Services                                | 16,678         | 3.5   | 17,523             | 3.2   |  |  |
|  | Total                                   | 482,308        | 100.0 | 550,464            | 100.0 |  |  |

Note: Industry categories above are based on classification by Securities Identification Code Committee.

### 4. Loans

(Millions of yen)

|    |   |                         | (Willions of year)          |
|----|---|-------------------------|-----------------------------|
|    |   | As of<br>March 31, 2014 | As of<br>September 30, 2014 |
| Р  | olicy loans   | 65,206                  | 64,593                      |
|    | Policyholder loans  | 59,794                  | 59,259                      |
|    | Premium loans   | 5,412                   | 5,334                       |
| 0  | rdinary loans   | 770,654                 | 712,658                     |
| [L | oans to non-residents]  | [ 1,000 ]               | [ 1,000 ]                   |
|    | Loans to corporations   | 572,526                 | 531,247                     |
|    | [Loans to domestic corporations]  | [ 572,526 ]             | [ 531,247 ]                 |
|    | Loans to government, government-related organizations and international organizations | 1,256                   | 1,239                       |
|    | Loans to local governments and public entities  | 10,132                  | 9,912                       |
|    | Mortgage loans  | 86,272                  | 80,426                      |
|    | Consumer loans  | 62,425                  | 54,451                      |
|    | Others  | 38,041                  | 35,382                      |
| To | otal  | 835,860                 | 777,252                     |
|    |   |                         |                             |

## 5. Loans by Contractual Maturity Dates

(Millions of yen)

|                     |                             | As of March 31, 2014                      |  |  |   |  |         |  |  |
|---------------------|-----------------------------|---|--|--|---|--|---------|--|--|
|                     | Due in<br>1 year<br>or less | Due after<br>1 year<br>through<br>3 years | Due after<br>3 years<br>through<br>5 years | Due after<br>5 years<br>through<br>7 years | Due after<br>7 years<br>through<br>10 years | Due after<br>10 years or<br>having no<br>maturity<br>dates | Total   |  |  |
| Floating-rate loans | 6,820                       | 14,204                                    | 12,157                                     | 8,819                                      | 12,527                                      | 57,799   | 112,330 |  |  |
| Fixed-rate loans    | 81,418                      | 169,864                                   | 138,735                                    | 65,677                                     | 82,571                                      | 120,056  | 658,323 |  |  |
| Total               | 88,239                      | 184,068                                   | 150,893                                    | 74,497                                     | 95,099                                      | 177,855  | 770,654 |  |  |

|                     |                             | As of September 30, 2014                  |  |  |   |  |         |  |  |  |
|---------------------|-----------------------------|---|--|--|---|--|---------|--|--|--|
|                     | Due in<br>1 year<br>or less | Due after<br>1 year<br>through<br>3 years | Due after<br>3 years<br>through<br>5 years | Due after<br>5 years<br>through<br>7 years | Due after<br>7 years<br>through<br>10 years | Due after 10 years or having no maturity dates | Total   |  |  |  |
| Floating-rate loans | 6,494                       | 12,565                                    | 11,497                                     | 8,324                                      | 11,966                                      | 56,218   | 107,066 |  |  |  |
| Fixed-rate loans    | 65,176                      | 186,354                                   | 102,683                                    | 71,297                                     | 76,278                                      | 103,801  | 605,592 |  |  |  |
| Total               | 71,671                      | 198,919                                   | 114,180                                    | 79,621                                     | 88,245                                      | 160,019  | 712,658 |  |  |  |

## 6. Loans to Domestic Companies by Company Size

(Number, Millions of yen)

|                       |                     | As      | of         | As      | of         |
|-----------------------|---------------------|---------|------------|---------|------------|
|                       |                     | March 3 | -          | _       | r 30, 2014 |
|                       |                     |         | % of total | ·       | % of total |
| Large                 | Number of borrowers | 137     | 54.6 %     | 137     | 56.1 %     |
| companies             | Amount of loans     | 549,715 | 96.0       | 515,873 | 97.1       |
| Medium-sized          | Number of borrowers | _       | _          | _       | -          |
| companies             | Amount of loans     |         | 1          |         | -          |
| Small-sized           | Number of borrowers | 114     | 45.4       | 107     | 43.9       |
| companies             | Amount of loans     | 22,810  | 4.0        | 15,374  | 2.9        |
| Total loans to        | Number of borrowers | 251     | 100.0      | 244     | 100.0      |
| domestic<br>companies | Amount of loans     | 572,526 | 100.0      | 531,247 | 100.0      |

Notes: 1. Categorizations by company size is based on the following criteria.

2. Number of borrowers is the number of borrowers identified by name, not the number of loans.

|                        | 1. All industries | s (excluding 2-4)  | Retail and restaurants     3. Services                       |  | Retail and restaurants     3. Services     4. Whole |  | lesales                                 |  |
|------------------------|-------------------|--|--|--|---|--|---|--|
| Large<br>companies     | More than 300     | Paid-in capital ¥<br>1 billion or more                                   |  | Paid-in capital<br>¥1 billion or<br>more                                   | More than 100                                       | Paid-in capital<br>¥1 billion or<br>more                                   | More than 100                           | Paid-in capital<br>¥1 billion or<br>more                                     |
| Medium-sized companies | employees and     | Paid-in capital<br>more than ¥300<br>million and less<br>than ¥1 billion |  | Paid-in capital<br>more than ¥50<br>million and<br>less than ¥1<br>billion | employees and                                       | Paid-in capital<br>more than ¥50<br>million and<br>less than ¥1<br>billion | employees and                           | Paid-in capital<br>more than ¥<br>100 million and<br>less than ¥1<br>billion |
| Small-sized companies  |                   |  | Paid-in capital ¥50 million or less, or 50 or less employees |  | Paid-in capital \(\frac{1}{2}\)                     |  | Paid-in capital ¥<br>less, or 100 or le |  |

## 7. Loans by Industry

(Millions of yen)

|   |                 |             |                      | ns or ye |
|---|-----------------|-------------|----------------------|----------|
|   | As of March 31, |             | As of<br>September 3 |          |
|   |                 |             | Carrying value       |          |
| Oomestic  | Carrying value  | 70 01 10141 | Carrying value       | 70 01 10 |
| Manufacturing   | 148,171         | 19.2 %      | 146,884              | 20.6     |
| Food products   | 18,419          | 2.4         | 17,284               | 2.4      |
| Textiles and clothing                                       | 2,000           | 0.3         | 2,000                | 0.3      |
| Wood and wood products                                      | _               | _           | ,<br>_               | _        |
| Pulp and paper  | 10,500          | 1.4         | 10,500               | 1.5      |
| Printing  | 295             | 0.0         | 218                  | 0.0      |
| Chemicals   | 18,365          | 2.4         | 20,430               | 2.9      |
| Oil and coal products                                       | 5,650           | 0.7         | 5,650                | 0.8      |
| Glass and stone products                                    | 7,716           | 1.0         | 7,485                | 1.1      |
| Iron and steel  | 23,300          | 3.0         | 21,250               | 3.0      |
| Non-steel metals  | 999             | 0.1         | 852                  | 0.       |
| Metal products  | _               | _           | _                    | _        |
| General-purpose, production and business-oriented machinery | 22,102          | 2.9         | 21,939               | 3.       |
| Electric appliances   | 12,625          | 1.6         | 12,575               | 1.8      |
| Transportation equipment                                    | 23,200          | 3.0         | 23,700               | 3.       |
| Other products  | 3,000           | 0.4         | 3,000                | 0.4      |
| Agriculture and forestry                                    |                 | _           |                      | _        |
| Fisheries   | _               | _           | _                    | _        |
| Mining and quarrying of stone and gravel                    | _               | _           | _                    | _        |
| Construction  | 5,515           | 0.7         | 4,983                | 0.       |
| Electric, gas, steam, water utilities                       | 56,120          | 7.3         | 53,554               | 7.       |
| Information and telecommunications                          | 10,765          | 1.4         | 10,731               | 1.       |
| Transportation and courier service                          | 72,640          | 9.4         | 69,616               | 9.       |
| Wholesale   | 89,500          | 11.6        | 79,375               | 11.      |
| Retail  | 1,762           | 0.2         | 1,695                | 0.:      |
| Finance and insurance                                       | 116,608         | 15.1        | 96,874               | 13.0     |
| Real estate   | 46,520          | 6.0         | 45,645               | 6.       |
| Goods rental and leasing                                    | 29,273          | 3.8         | 26,557               | 3.       |
| Academic research and professional and technical services   | _               | _           | _                    | _        |
| Accommodations services                                     | 335             | 0.0         | 329                  | 0.0      |
| Food and drink services                                     | _               | _           | _                    | _        |
| Living-related and amusement services                       | 3,028           | 0.4         | 2,564                | 0.4      |
| Education and learning support                              | _               | _           | _                    | _        |
| Medical and welfare   | _               | _           | _                    | _        |
| Other services  | 2,595           | 0.3         | 2,536                | 0.4      |
| Local public entities                                       | 84              | 0.0         | 57                   | 0.0      |
| Individuals (residential/consumer/local taxes/other)        | 186,731         | 24.2        | 170,252              | 23.9     |
| Total domestic  | 769,654         | 99.9        | 711,658              | 99.9     |
| preign  |                 |             |                      |          |
| Governments   | 1,000           | 0.1         | 1,000                | 0.       |
| Financial institutions                                      | _               | _           | _                    | _        |
| Commercial and industrial                                   | _               | _           | _                    | _        |
| Total foreign   | 1,000           | 0.1         | 1,000                | 0.       |
| otal  | 770,654         | 100.0       | 712,658              | 100.0    |

## 8. Loans by Region

(Millions of yen)

|          |                | As of<br>March 31, 2014 |                | of<br>30, 2014 |
|----------|----------------|-------------------------|----------------|----------------|
|          | Carrying value | % of total              | Carrying value | % of total     |
| Hokkaido | 1,008          | 0.2 %                   | 1,005          | 0.2 %          |
| Tohoku   | 8,038          | 1.4                     | 8,023          | 1.5            |
| Kanto    | 459,116        | 78.8                    | 422,167        | 78.0           |
| Chubu    | 43,293         | 7.4                     | 42,871         | 7.9            |
| Kinki    | 57,612         | 9.9                     | 55,578         | 10.3           |
| Chugoku  | 3,592          | 0.6                     | 3,562          | 0.7            |
| Shikoku  | 121            | 0.0                     | 94             | 0.0            |
| Kyushu   | 10,138         | 1.7                     | 8,101          | 1.5            |
| Total    | 582,922        | 100.0                   | 541,405        | 100.0          |

Notes: 1. Individual loans, loans to non-residents and policy loans are excluded.

## 9. Loans by Collateral Types

|               |  | As of<br>March 31, 2014 |            | As of<br>September 30, 2014 |            |
|---------------|--|-------------------------|------------|-----------------------------|------------|
|               |  | Carrying value          | % of total | Carrying value              | % of total |
| Secured loans |  | 15,476                  | 2.0 %      | 14,343                      | 2.0 %      |
|               | Loans secured by securities                                  | 8,324                   | 1.1        | 8,265                       | 1.2        |
|               | Loans secured by real estate, movable assets and foundations | 7,151                   | 0.9        | 6,077                       | 0.9        |
|               | Loans secured by personal guarantees                         | _                       | 1          | _                           | 1          |
| G             | uarantee loans   | 53,180                  | 6.9        | 48,545                      | 6.8        |
| Uı            | nsecured loans   | 553,299                 | 71.8       | 514,891                     | 72.2       |
| O             | hers   | 148,698                 | 19.3       | 134,877                     | 18.9       |
| To            | otal   | 770,654                 | 100.0      | 712,658                     | 100.0      |
|               | Subordinated loans   | 68,800                  | 8.9        | 68,800                      | 8.5        |

<sup>2.</sup> Regional classifications are based on the headquarters' location of borrowers.

### 10. Overseas Investments

#### (1) Breakdown by Asset Composition

 (i) Foreign Currency Denominated Assets
 (Millions of yen)

 As of March 31, 2014
 As of September 30, 2014

 Carrying value
 % of total
 Carrying value
 % of total

 Bonds
 1,098,865
 75.7 %
 1,245,917
 76.2 %

|   | Carrying value | % of total | Carrying value | % of total |
|---|----------------|------------|----------------|------------|
| Bonds                                   | 1,098,865      | 75.7 %     | 1,245,917      | 76.2 %     |
| Stocks                                  | 15,913         | 1.1        | 19,866         | 1.2        |
| Cash, cash equivalents and other assets | 187,293        | 12.9       | 207,191        | 12.7       |
| Subtotal                                | 1,302,072      | 89.7       | 1,472,975      | 90.1       |

(ii) Foreign Currency Denominated Assets with Fixed Yen Value (Millions of yen) As of As of March 31, 2014 September 30, 2014 Carrying value % of total Carrying value % of total **Bonds** 4,999 0.3 4,998 Cash, cash equivalents and other assets 0.3 4,999 0.3 4,998 0.3 Subtotal

(iii) Yen Denominated Assets (Millions of yen)

|                          | As of<br>March 31, |            | As of<br>September 30, 2014 |            |  |  |
|--------------------------|--------------------|------------|-----------------------------|------------|--|--|
|                          | Carrying value     | % of total | Carrying value              | % of total |  |  |
| Loans to non-residents   | 1,000              | 0.1 %      | 1,000                       | 0.1 %      |  |  |
| Foreign bonds and others | 143,825            | 9.9        | 156,269                     | 9.6        |  |  |
| Subtotal                 | 144,825            | 10.0       | 157,269                     | 9.6        |  |  |

 (iv) Total
 (Millions of yen)

 As of March 31, 2014
 As of September 30, 2014

 Carrying value
 % of total
 Carrying value
 % of total

 Overseas investments
 1,451,898
 100.0 %
 1,635,243
 100.0 %

Note: Foreign currency denominated assets with fixed yen value are assets whose settlement amounts are fixed into yen by foreign currency forward contracts and which are recorded in the yen amounts on the balance sheets.

### (2) Investments by Region

[As of March 31, 2014] (Millions of yen)

|                             | Foreign securities |            | Bonds          |                             | Stocks and other securities |            | Loans to non-residents |            |
|-----------------------------|--------------------|------------|----------------|-----------------------------|-----------------------------|------------|------------------------|------------|
|                             | Carrying value     | % of total | Carrying value | Carrying value % of total C |                             | % of total | Carrying value         | % of total |
| North America               | 493,611            | 36.2 %     | 464,628        | 41.9 %                      | 28,982                      | 11.3 %     | _                      | - %        |
| Europe                      | 455,023            | 33.3       | 390,655        | 35.2                        | 64,367                      | 25.2       | _                      | _          |
| Oceania                     | 61,792             | 4.5        | 61,792         | 5.6                         | _                           | _          | _                      | _          |
| Asia                        | 21,384             | 1.6        | 19,924         | 1.8                         | 1,460                       | 0.6        | _                      | _          |
| Latin America               | 178,890            | 13.1       | 18,215         | 1.6                         | 160,674                     | 62.9       | _                      | _          |
| Middle East                 | _                  | -          | _              | _                           | _                           | _          | _                      | _          |
| Africa                      | _                  | ı          | -              | _                           | _                           | _          |                        | _          |
| International organizations | 154,694            | 11.3       | 154,694        | 13.9                        | -                           | _          | 1,000                  | 100.0      |
| Total                       | 1,365,396          | 100.0      | 1,109,910      | 100.0                       | 255,485                     | 100.0      | 1,000                  | 100.0      |

[As of September 30, 2014] (Millions of yen)

| [/to or coptombor oo; zor i |                    |            |                |            |                             |            |                        | none or you |
|-----------------------------|--------------------|------------|----------------|------------|-----------------------------|------------|------------------------|-------------|
|                             | Foreign securities |            | Bonds          |            | Stocks and other securities |            | Loans to non-residents |             |
|                             | Carrying value     | % of total | Carrying value | % of total | Carrying value              | % of total | Carrying value         | % of total  |
| North America               | 603,289            | 40.2 %     | 568,226        | 46.1 %     | 35,063                      | 12.9 %     | _                      | - %         |
| Europe                      | 473,670            | 31.5       | 406,856        | 33.0       | 66,813                      | 24.7       | _                      | _           |
| Oceania                     | 63,486             | 4.2        | 63,486         | 5.2        | _                           | _          | _                      | _           |
| Asia                        | 22,154             | 1.5        | 20,059         | 1.6        | 2,094                       | 0.8        | _                      | _           |
| Latin America               | 185,630            | 12.4       | 18,773         | 1.5        | 166,856                     | 61.6       | _                      | _           |
| Middle East                 | _                  | _          | _              | _          | _                           | _          | _                      | _           |
| Africa                      | _                  | _          | _              | _          | _                           | _          | _                      | _           |
| International organizations | 154,164            | 10.3       | 154,164        | 12.5       | _                           | _          | 1,000                  | 100.0       |
| Total                       | 1,502,394          | 100.0      | 1,231,566      | 100.0      | 270,827                     | 100.0      | 1,000                  | 100.0       |

### (3) Foreign Currency Denominated Assets by Currency

| (IVIIIIIOTIS OF YET) |                |            |                |            |  |  |
|----------------------|----------------|------------|----------------|------------|--|--|
|                      | As o           | f          | As of          |            |  |  |
|                      | March 31       | , 2014     | September 3    | 30, 2014   |  |  |
|                      | Carrying value | % of total | Carrying value | % of total |  |  |
| U.S. dollar          | 729,950        | 56.1 %     | 876,353        | 59.5 %     |  |  |
| Euro                 | 290,554        | 22.3       | 279,038        | 18.9       |  |  |
| British pound        | 91,262         | 7.0        | 125,192        | 8.5        |  |  |
| Australian dollar    | 99,909         | 7.7        | 95,593         | 6.5        |  |  |
| Canadian dollar      | 83,442         | 6.4        | 88,250         | 6.0        |  |  |
| Other currencies     | 6,953          | 0.5        | 8,547          | 0.6        |  |  |
| Total                | 1,302,072      | 100.0      | 1,472,975      | 100.0      |  |  |

# Allowance for Possible Loan Losses

### (1) Breakdown of Allowance for Possible Loan Losses

(Millions of yen)

|                                       | As of March 31, 2014 | As of September 30,<br>2014 |
|---------------------------------------|----------------------|-----------------------------|
| General allowance                     | 1,594                | 1,389                       |
| Specific allowance                    | 687                  | 676                         |
| Allowance for specific overseas loans | _                    | _                           |
| Total                                 | 2,281                | 2,066                       |

Note: Due to the direct write-offs of the estimated uncollectible amounts, specific allowance are decreased by ¥271 million as of March 31, 2014 and ¥268 million as of September 30, 2014, respectively.

### (2) Specific Allowance for Possible Loan Losses

(Millions of yen)

|               | As of March 31, 2014 | As of September 30,<br>2014 |
|---------------|----------------------|-----------------------------|
| Provision     | 959                  | 944                         |
| Reversal      | 700                  | 952                         |
| Net Provision | 258                  | (7)                         |

Note: "Reversal" excludes reversal due to write-offs and sales.

### (3) Allowance for Specific Overseas Loans

(Millions of ven)

|                            | As of March 31, 2014 | As of September 30,<br>2014 |  |  |  |
|----------------------------|----------------------|-----------------------------|--|--|--|
| Number of debtor countries | _                    | _                           |  |  |  |
| Amounts of credit          | _                    | _                           |  |  |  |
| Net provision              | _                    | _                           |  |  |  |
| Balance                    | _                    | _                           |  |  |  |

### (4) Write-down of Loans

|                     | As of March 31, 2014 | As of September 30,<br>2014 |
|---------------------|----------------------|-----------------------------|
| Write-down of loans | -                    | -                           |