

**Supplementary Materials for the Fiscal Year Ended March 31, 2017**

**Investment Results of General Account Assets**

1. Breakdown of Securities	.....	P. 1
2. Securities by Contractual Maturity Dates	.....	P. 1
3. Stocks by Industry	.....	P. 2
4. Loans	.....	P. 3
5. Loans by Contractual Maturity Dates	.....	P. 3
6. Loans to Domestic Companies by Company Size	.....	P. 4
7. Loans by Industry	.....	P. 5
8. Loans by Region	.....	P. 6
9. Loans by Collateral Types	.....	P. 6
10. Overseas Investments	.....	P. 7
(1) Breakdown by Asset Composition	.....	P. 7
(2) Investments by Region	.....	P. 8
(3) Foreign Currency Denominated Assets by Currency	.....	P. 8

<b><u>Policy Reserve Accumulation Method and Ratio</u></b>	.....	P. 9
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<b><u>Allowance for Possible Loan Losses</u></b>	.....	P. 10
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# Investment Results of General Account Assets

## 1. Breakdown of Securities

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
Government bonds	1,862,485	37.1 %	1,994,033	37.6 %
Local government bonds	141,706	2.8	123,762	2.3
Corporate bonds	654,994	13.1	725,741	13.7
Public entity bonds	453,792	9.0	57,715	9.6
Stocks	570,386	11.4	656,590	12.4
Foreign securities	1,700,012	33.9	1,702,602	32.1
Foreign bonds	1,505,637	30.0	1,445,002	27.3
Foreign stocks and other securities	194,374	3.9	257,599	4.9
Other securities	88,134	1.8	94,745	1.8
Total	5,017,719	100.0	5,297,476	100.0

## 2. Securities by Contractual Maturity Dates

(Millions of yen)

	As of March 31, 2016						
	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years or having no maturity date	Total
Securities	224,388	295,093	559,725	564,875	894,797	2,478,838	5,017,719
Government bonds	26,733	4,010	22,879	57,903	374,863	1,376,094	1,862,485
Local government bonds	21,419	14,657	19,132	275	6,998	79,222	141,706
Corporate bonds	61,962	115,417	122,361	46,519	144,980	163,751	654,994
Stocks						570,386	570,386
Foreign securities	113,500	159,950	380,558	459,185	361,786	225,030	1,700,012
Foreign bonds	111,908	158,171	380,558	455,463	360,865	38,669	1,505,637
Foreign stocks and other securities	1,592	1,779	—	3,721	920	186,360	194,374
Other securities	771	1,057	14,793	990	6,168	64,352	88,134
Monetary claims bought	—	—	—	—	—	—	—
Negotiable certificate of deposits	—	—	—	—	—	—	—
Others	—	—	—	—	—	—	—

(Millions of yen)

	As of March 31, 2017						
	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years or having no maturity date	Total
Securities	134,184	339,214	550,608	519,867	1,043,227	2,710,374	5,297,476
Government bonds	2,002	2,002	57,195	88,384	419,637	1,424,811	1,994,033
Local government bonds	8,465	9,499	19,992	1,971	31,586	52,245	123,762
Corporate bonds	52,299	112,541	110,721	70,388	232,894	146,894	725,741
Stocks						656,590	656,590
Foreign securities	71,216	214,036	346,141	356,875	346,598	367,734	1,702,602
Foreign bonds	69,751	212,910	344,059	354,352	345,278	118,650	1,445,002
Foreign stocks and other securities	1,464	1,125	2,082	2,522	1,319	249,084	257,599
Other securities	199	1,133	16,557	2,247	12,510	62,097	94,745
Monetary claims bought	—	—	—	—	—	—	—
Negotiable certificate of deposits	—	—	—	—	—	—	—
Others	—	—	—	—	—	—	—

Note: The figures above include financial instruments treated as securities in accordance with "Accounting Standards for Financial Instruments" (ASBJ Statement No. 10).

### 3. Stocks by Industry

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
Fisheries, agriculture and forestry	—	— %	—	— %
Mining	—	—	—	—
Construction	18,729	3.3	19,453	3.0
Manufacturing				
Food products	84,067	14.7	100,435	15.3
Textiles and clothing	4,804	0.8	5,723	0.9
Pulp and paper	1,130	0.2	1,302	0.2
Chemicals	40,604	7.1	60,991	9.3
Medical supplies	19,338	3.4	13,803	2.1
Oil and coal products	—	—	—	—
Rubber products	4,628	0.8	5,160	0.8
Glass and stone products	965	0.2	1,469	0.2
Iron and steel	4,488	0.8	5,355	0.8
Non-steel metals	2,194	0.4	2,996	0.5
Metal products	14,219	2.5	12,802	1.9
Machinery	39,667	7.0	57,688	8.8
Electric appliances	46,162	8.1	48,781	7.4
Transportation equipment	15,080	2.6	17,577	2.7
Precision instruments	3,272	0.6	4,329	0.7
Other products	8,805	1.5	10,544	1.6
Electric and gas utilities	34,085	6.0	31,125	4.7
Transportation, information and telecommunications				
Land transportation	66,076	11.6	59,875	9.1
Marine transportation	130	0.0	141	0.0
Air transportation	4,122	0.7	3,526	0.5
Warehouses and harbor transportation	256	0.0	154	0.0
Information and telecommunications	15,753	2.8	16,802	2.6
Commerce				
Wholesale	9,167	1.6	10,149	1.5
Retail	7,581	1.3	6,837	1.0
Finance and insurance				
Banking	22,118	3.9	25,929	3.9
Securities and commodity future trading	6,725	1.2	7,423	1.1
Insurance	40,510	7.1	70,152	10.7
Other financial services	27,153	4.8	28,147	4.3
Real estate	6,157	1.1	5,760	0.9
Services	22,387	3.9	22,148	3.4
Total	570,386	100.0	656,590	100.0

Note: Industry categories above are based on classification by Securities Identification Code Committee.

#### 4. Loans

(Millions of yen)

	As of March 31, 2016	As of March 31, 2017
Policy loans	61,437	59,238
Policyholder loans	56,467	54,430
Premium loans	4,970	4,807
Ordinary loans	632,242	568,483
[Loans to non-residents]	[ 700 ]	[ 1,929 ]
Loans to corporations	495,972	449,129
[Loans to domestic corporations]	[ 495,972 ]	[ 447,300 ]
Loans to government, government-related organizations and international organizations	923	297
Loans to local governments and public entities	8,879	8,559
Mortgage loans	64,967	55,059
Consumer loans	33,656	31,984
Others	27,843	23,453
Total	693,680	627,722

#### 5. Loans by Contractual Maturity Dates

(Millions of yen)

	As of March 31, 2016						Total
	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years or having no maturity dates	
Floating-rate loans	6,725	13,012	8,218	7,297	14,198	42,650	92,102
Fixed-rate loans	83,905	142,265	68,296	69,137	67,673	108,861	540,139
Total	90,630	155,278	76,515	76,434	81,872	151,512	632,242

(Millions of yen)

	As of March 31, 2017						Total
	Due in 1 year or less	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years or having no maturity dates	
Floating-rate loans	5,110	11,361	7,172	6,256	13,023	36,076	79,002
Fixed-rate loans	77,490	102,199	71,672	71,688	53,848	112,582	489,481
Total	82,600	113,560	78,845	77,945	66,871	148,659	568,483

## 6. Loans to Domestic Companies by Company Size

(Millions of yen except number of borrowers)

		As of March 31, 2016		As of March 31, 2017	
			% of total		% of total
Large companies	Number of borrowers	132	70.2 %	127	78.9 %
	Amount of loans	477,742	96.3	433,778	97.0
Medium-sized companies	Number of borrowers	—	—	—	—
	Amount of loans	—	—	—	—
Small-sized companies	Number of borrowers	56	29.8	34	21.1
	Amount of loans	18,229	3.7	13,522	3.0
Total loans to domestic companies	Number of borrowers	188	100.0	161	100.0
	Amount of loans	495,972	100.0	447,300	100.0

Notes: 1. Categorizations by company size is based on the following criteria.

2. Number of borrowers is the number of borrowers identified by name, not the number of loans.

		1. All industries (excluding 2-4)		2. Retail and Restaurants		3. Goods rental and leasing, Academic research and professional and technical services, Accommodations services, Living-related and amusement services, Education and learning support, Medical and welfare, and Other services		4. Wholesales	
Large companies	More than 300 employees and	Paid-in capital ¥1 billion or more	More than 50 employees and	Paid-in capital ¥1 billion or more	More than 100 employees and	Paid-in capital ¥1 billion or more	More than 100 employees and	Paid-in capital ¥1 billion or more	
Medium-sized companies		Paid-in capital more than ¥300 million and less than ¥1 billion		Paid-in capital more than ¥50 million and less than ¥1 billion		Paid-in capital more than ¥50 million and less than ¥1 billion		Paid-in capital more than ¥100 million and less than ¥1 billion	
Small-sized companies	Paid-in capital ¥300 million or less, or 300 or less employees		Paid-in capital ¥50 million or less, or 50 or less employees		Paid-in capital ¥50 million or less, or 100 or less employees		Paid-in capital ¥100 million or less, or 100 or less employees		

## 7. Loans by Industry

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
<b>Domestic</b>				
<b>Manufacturing</b>	130,338	20.6 %	115,591	20.3 %
Food products	14,859	2.4	16,359	2.9
Textiles and clothing	2,000	0.3	2,000	0.4
Wood and wood products	—	—	—	—
Pulp and paper	8,000	1.3	9,000	1.6
Printing	68	0.0	34	0.0
Chemicals	18,265	2.9	15,950	2.8
Oil and coal products	5,650	0.9	5,650	1.0
Glass and stone products	7,420	1.2	7,132	1.3
Iron and steel	20,670	3.3	16,100	2.8
Non-steel metals	596	0.1	420	0.1
Metal products	—	—	—	—
General-purpose, production and business-oriented machinery	18,790	3.0	16,736	2.9
Electric appliances	10,200	1.6	5,470	1.0
Transportation equipment	20,820	3.3	17,740	3.1
Other products	3,000	0.5	3,000	0.5
Agriculture and forestry	—	—	—	—
Fisheries	—	—	—	—
Mining and quarrying of stone and gravel	—	—	—	—
Construction	5,002	0.8	4,948	0.9
Electric, gas, steam, water utilities	53,930	8.5	40,930	7.2
Information and telecommunications	8,423	1.3	9,104	1.6
Transportation and courier service	68,941	10.9	67,423	11.9
Wholesale	65,000	10.3	56,000	9.9
Retail	1,088	0.2	1,244	0.2
Finance and insurance	94,106	14.9	81,765	14.4
Real estate	47,628	7.5	50,740	8.9
Goods rental and leasing	25,037	4.0	22,885	4.0
Academic research and professional and technical services	—	—	—	—
Accommodations services	315	0.0	302	0.1
Food and drink services	—	—	—	—
Living-related and amusement services	2,828	0.4	2,766	0.5
Education and learning support	—	—	—	—
Medical and welfare	—	—	—	—
Other services	2,428	0.4	2,357	0.4
Local public entities	11	0.0	—	—
Individuals (residential/consumer/local taxes/other)	126,463	20.0	110,495	19.4
<b>Total domestic</b>	<b>631,542</b>	<b>99.9</b>	<b>566,554</b>	<b>99.7</b>
<b>Foreign</b>				
Governments	700	0.1	100	0.0
Financial institutions	—	—	—	—
Commercial and industrial	—	—	1,829	0.3
<b>Total foreign</b>	<b>700</b>	<b>0.1</b>	<b>1,929</b>	<b>0.3</b>
<b>Total</b>	<b>632,242</b>	<b>100.0</b>	<b>568,483</b>	<b>100.0</b>

Note: Domestic industry categories above are based on classification used by Bank of Japan in survey of loans.

## 8. Loans by Region

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
Hokkaido	1,500	0.3 %	3,000	0.7 %
Tohoku	7,501	1.5	5,500	1.2
Kanto	389,266	77.1	356,620	78.2
Chubu	42,064	8.3	33,645	7.4
Kinki	53,552	10.6	47,204	10.4
Chugoku	2,980	0.6	2,954	0.6
Shikoku	177	0.0	114	0.0
Kyushu	8,035	1.6	7,018	1.5
Total	505,079	100.0	456,058	100.0

Notes: 1. Individual loans, loans to non-residents and policy loans are excluded.

2. Regional classifications are based on the headquarters' location of borrowers.

## 9. Loans by Collateral Types

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
Secured loans	9,876	1.6 %	10,926	1.9 %
Loans secured by securities	3,445	0.5	3,225	0.6
Loans secured by real estate, movable assets and foundations	6,430	1.0	7,701	1.4
Loans secured by personal guarantees	—	—	—	—
Guarantee loans	40,562	6.4	34,339	6.0
Unsecured loans	483,179	76.4	436,172	76.7
Others	98,624	15.6	87,044	15.3
Total	632,242	100.0	568,483	100.0
Subordinated loans	46,000	7.3	40,200	7.1

## 10. Overseas Investments

### (1) Breakdown by Asset Composition

#### (i) Foreign Currency Denominated Assets

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
Bonds	1,653,864	82.3 %	1,726,812	83.8 %
Stocks	24,527	1.2	37,610	1.8
Cash, cash equivalents and other assets	196,742	9.8	202,445	9.8
Subtotal	1,875,134	93.3	1,966,868	95.5

#### (ii) Foreign Currency Denominated Assets with Fixed Yen Value

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
Bonds	—	— %	—	— %
Cash, cash equivalents and other assets	6,999	0.3	4,998	0.2
Subtotal	6,999	0.3	4,998	0.2

#### (iii) Yen Denominated Assets

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
Loans to non-residents	700	0.0 %	1,929	0.1 %
Foreign bonds and others	126,309	6.3	86,575	4.2
Subtotal	127,009	6.3	88,504	4.3

#### (iv) Total

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
Overseas investments	2,009,143	100.0 %	2,060,371	100.0 %

Note: Foreign currency denominated assets with fixed yen value are assets whose settlement amounts are fixed into yen by foreign currency forward contracts and which are recorded in the yen amounts on the balance sheets.



## (2) Investments by Region

[As of March 31, 2016]

(Millions of yen)

	Foreign securities						Loans to non-residents	
			Bonds		Stocks and other securities			
	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total
North America	900,225	53.0 %	856,858	56.9 %	43,366	22.3 %	—	— %
Europe	421,473	24.8	357,509	23.7	63,964	32.9	—	—
Oceania	60,109	3.5	59,356	3.9	752	0.4	—	—
Asia	18,401	1.1	15,591	1.0	2,809	1.4	—	—
Latin America	104,232	6.1	20,751	1.4	83,481	42.9	—	—
Middle East	—	—	—	—	—	—	—	—
Africa	—	—	—	—	—	—	—	—
International organizations	195,569	11.5	195,569	13.0	—	—	700	100.0
Total	1,700,012	100.0	1,505,637	100.0	194,374	100.0	700	100.0

[As of March 31, 2017]

(Millions of yen)

	Foreign securities						Loans to non-residents	
			Bonds		Stocks and other securities			
	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total	Carrying value	% of total
North America	903,764	53.1 %	843,125	58.3 %	60,638	23.5 %	1,829	94.8 %
Europe	393,237	23.1	303,826	21.0	89,411	34.7	—	—
Oceania	65,408	3.8	62,135	4.3	3,273	1.3	—	—
Asia	13,163	0.8	10,113	0.7	3,050	1.2	—	—
Latin America	117,554	6.9	16,328	1.1	101,225	39.3	—	—
Middle East	—	—	—	—	—	—	—	—
Africa	—	—	—	—	—	—	—	—
International organizations	209,473	12.3	209,473	14.5	—	—	100	5.2
Total	1,702,602	100.0	1,445,002	100.0	257,599	100.0	1,929	100.0

## (3) Foreign Currency Denominated Assets by Currency

(Millions of yen)

	As of March 31, 2016		As of March 31, 2017	
	Carrying value	% of total	Carrying value	% of total
U.S. dollar	1,417,497	75.6 %	1,485,335	75.5 %
Euro	160,388	8.6	132,055	6.7
Australian dollar	86,391	4.6	118,343	6.0
British pound	127,285	6.8	110,727	5.6
Canadian dollar	75,179	4.0	109,009	5.5
Other currencies	8,391	0.4	11,396	0.6
Total	1,875,134	100.0	1,966,868	100.0

## Policy Reserve Accumulation Method and Ratio

		As of March 31, 2016	As of March 31, 2017
Accumulation method	Policies subject to the standard policy reserve	Method defined in Ministry of Finance Ordinance No.48, 1996	Method defined in Ministry of Finance Ordinance No.48, 1996
	Policies not subject to the standard policy reserve	Net level premium method	Net level premium method
Accumulation ratio (excluding contingency reserve)		100.0%	100.0%

- Notes: 1. The accumulation methods and the ratios are set for individual insurance and individual annuities. The concept of accumulation method is not targeted at policy reserve for group insurance and group annuities, so these insurance policies are not included.
2. The accumulation ratios are the ratio of the amount of the Company's policy reserve to the amount of premium reserve calculated by the method defined in Ministry of Finance Ordinance No.48, 1996 for policies subject to the standard policy reserve and by the net level premium method for policies not subject to the standard policy reserve, and the amount of unearned premium.

## Allowance for Possible Loan Losses

### (1) Breakdown of Allowance for Possible Loan Losses

(Millions of yen)

	As of March 31, 2016	As of March 31, 2017
General allowance	1,251	1,213
Specific allowance	599	563
Allowance for specific overseas loans	—	—
Total	1,850	1,776

Note: Due to the direct write-offs of the estimated uncollectible amounts, specific allowance are decreased by ¥247 million as of March 31, 2016 and ¥1 million as of March 31, 2017, respectively.

### (2) Specific Allowance for Possible Loan Losses

(Millions of yen)

	As of March 31, 2016	As of March 31, 2017
Provision	847	564
Reversal	773	616
Net Provision	73	(51)

Note: "Reversal" excludes reversal due to write-offs and sales.

### (3) Allowance for Specific Overseas Loans

(Millions of yen)

	As of March 31, 2016	As of March 31, 2017
Number of debtor countries	—	—
Amounts of credit	—	—
Net provision	—	—
Balance	—	—

### (4) Write-down of Loans

(Millions of yen)

	As of March 31, 2016	As of March 31, 2017
Write-down of loans	—	—